

SOUTHEAST MICHIGAN REGIONAL  
BUSINESS SERVICES DIRECTORY

2008

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## Introduction

The Southeast Michigan 21<sup>st</sup> Century Regional Workforce Initiative, in cooperation with The Information Center, is proud to provide you with the First Edition of the Southeast Michigan Regional Business Services Directory. This Directory provides Business Service Representatives\*, and others who reach out to businesses, with a listing of the workforce and economic development and educational resources available to businesses in the Southeast Michigan 7-county area.

The Southeast Michigan Regional Business Directory is a tool to help plug your business customers into the Southeast Michigan Business Services Network, which is comprised of organizations and individuals who are dedicated to servicing the businesses and employers in Southeast Michigan. It is a tool that will help you identify and engage business service providers to work with you to meet your business customers' needs. It is a tool that can be used to refer your business customers to services your organization might not provide. However, we recommend you act as your business customers' "business concierge" by not only referring them to resources, but following up with them to assure customer satisfaction.

The Southeast Michigan 21<sup>st</sup> Century Workforce Initiative was created to form regional solutions to prevent Michigan's traditional industries from leaving the state, and support community-led efforts to address plant closings and layoffs. To accomplish these goals in Southeast Michigan, the Department of Labor and Economic Growth awarded the Detroit Workforce Development Department, SEMCA, Oakland County Michigan Works! and Macomb - St. Clair County Michigan Works! a grant to:

1. Create a unified local approach to working with employers
2. Assess/update the status of the local workforce and economy
3. Develop a coordinated regionally based and managed rapid response process
4. Incorporate a lay-off aversion component with the intent of minimizing lay-offs
5. Develop, attract and retain talent to build and support the 21<sup>st</sup> century economy

To accomplish the first goal, the Regional Business Services Workgroup was formed to create the Regional Business Services Network, this directory and other tools to help reach out to and meet business needs. Their goal is to provide businesses access to these resources, which will improve the region's economy and create more jobs. This workgroup deserves special thanks for all of the work they have done to make this directory a reality.

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\* This Directory is only to be used by Business Service Representatives and the organizations they work for, and is not for public distribution.

The following people are recognized for their contributions to this Directory:

- Aaron Young, Michigan Economic Development Corporation
- Amy Cell, Ann Arbor SPARK
- Bob Apczynski, Macomb/St. Clair Michigan Works!
- Cari Eggleton, Downriver Community Conference, Michigan Works! Southgate Service Center
- Doreen McDonald, Michigan Technology Education Center – St. Clair County Community College
- Nichole Elliot, The Information Center, Inc.
- Douglas Kuras, Monroe County Employment & Training, Michigan Works! Monroe Service Center
- Roger Roley, American Society of Employers
- Robert Tess, Macomb County Department of Planning & Economic Development/Macomb County Small Business & Technology Development Center
- Frank Ross, Wayne County Business Development Division, Department of Economic & Neighborhood Development
- David Shevrin, New Perspective Group
- Rochelle Kaye, Oakland Community College
- Fran Sibley, Michigan Human Resources Development, Inc.
- Jennifer Llewellyn, Michigan Works! Troy
- Hank Galnor, The Information Center, Inc.
- Jennifer Bowden, Automation Alley
- Karen Hofmann, The Information Center, Inc.
- Linda Gierlack, Michigan Works! Wayne Service Center
- Marilyn Opdyke, The Opdyke Group

Karen Hofmann, Information Specialist at The Information Center, Inc. was the primary researcher and creator of this directory. Marilyn Opdyke and David Shevrin are co-facilitators and consultants to The Southeast Michigan 21<sup>st</sup> Century Regional Workforce Initiative. The Information Center, Inc. developed this first edition of the Southeast Michigan Regional Business Services Directory under contract with the Southeast Michigan Community Alliance (SEMCA).

The information contained within this directory includes approximately 290 business services resources, an additional 91 helpful web-based resources and 166 acronyms defined. It is believed to be accurate as of June 2008, but this directory and its contents should be viewed as the beginning of a process of sharing information about resources and strategic partnering towards common objectives. Additions and corrections should be forwarded to Edward D'Angelo, Executive Director of The Information Center, Inc. at [edwardd@theinfocenter.info](mailto:edwardd@theinfocenter.info). A form for corrections or additions is included at the end of the directory, along with a page for your notes to make it convenient to add information about your favorite resources.



## Associations

### **American Society of Employers**

23815 Northwestern Highway  
Southfield, MI 48075-7713  
Roger W. Roley, CAE  
Director, Membership Development  
Phone: (248) 353-4500  
Fax: (248) 353-1224  
Email: [rroley@aseonline.org](mailto:rroley@aseonline.org)  
Web site: <http://www.aseonline.org/>

The American Society of Employers (ASE) is a not-for-profit employers association headquartered in Southfield, MI with regional offices in Battle Creek, Cadillac and Saginaw. Since 1902, ASE has provided human resources expertise and assistance - including wage and benefits data, research, training and HR consulting services - to both large and small organizations from all industry sectors.

### **Automation Alley**

2675 Bellingham Drive  
Troy, MI 48083-2044  
Phone: (248) 457-3200  
Toll free: (800) 427-5100  
Fax: (248) 457-3210  
Jennifer Bowden  
Manager, Information Security Regional Skills Alliance  
Phone: (248) 457-3205  
Cell: (248) 470-9011  
Fax: 248-457-3210  
Email: [info@automationalley.com](mailto:info@automationalley.com)  
Web site: <http://www.automationalley.com>

Automation Alley is a technology business association driving growth and fostering technological innovation, economic growth and workforce development in Southeast Michigan. The Automation Alley region encompasses the counties of Genesee, Livingston, Macomb, Monroe, Oakland, St. Clair, Washtenaw, Wayne and the City of Detroit. Members include large automotive manufacturing companies, start-up technology companies, educational institutions and service providers, consulting firms, business associations, and more.

Automation Alley serves as the voice of the technology community in Southeast Michigan and influences growth in the region's technology industry by cultivating job creation, entrepreneurialism, and international market opportunities. To date, Automation Alley's technology business accelerator has invested over \$2.7 million in 20 local start-up technologies, and past international trade missions have garnered more than \$130 million in contracts for local companies.

Member benefits include networking events, free meeting space, a member-to-member discount system, a press release distribution system, free online job postings, access to the RFP system, extensive seminars and events on business topics, and more. More than 300 companies participate in Automation Alley's five member-driven committees.

## **Downriver Community Conference Economic Development**

15100 Northline  
Southgate, MI 48195  
Contact: Paula Boase  
Phone: (734) 281-0700 Ext. 129  
Fax: (734) 281.3418  
E-mail: paulab@dccwf.org  
Web site: <http://www.dccwf.org/>

In its role as a facilitator of business growth, the DCC has worked and will continue to work with companies to submit applications for state funds to develop training programs that create or retain jobs for the downriver area. The DCC 's Economic Development Program provides assistance to the entire business community with the focus on creating and retaining employment in the downriver area.

The DCC Economic Development Program will continue to provide small business assistance through its involvement as a Michigan Small Business and Technology Development Satellite Center, covering southeast Wayne County. We offer a special start-up business seminar called "How to Start a Business: From Vision to Reality". This seminar addresses all the questions a new entrepreneur has about getting started.

## **Greater Ann Arbor Society for Human Resources Management**

Mike Kestly, Chapter President  
Phone: (734) 483-6453  
Email: [mike@kestlydevelopment.com](mailto:mike@kestlydevelopment.com)  
Web site: <http://www.gaashrm.org/>

Greater Ann Arbor Society for Human Resource Management (GAASHRM) is an organization dedicated to helping Human Resources professionals in the Ann Arbor area. Our goal is to provide our associates with educational, networking and volunteer leadership opportunities.

## **Greater Detroit American Society of Training and Development**

32621 Grand River Ave  
Farmington MI 48336  
Phone: (248) 471-7187  
Web site: <http://www.detroitastd.org/>

ASTD is the world's largest professional association for human resource development professionals who design and implement training, workplace learning, change management, and human performance technologies.

## **Greater SE Michigan Society for Human Resources Management**

P.O. Box 2207  
Monroe, MI 48161  
Web site: <http://www.gsmshrm.org/>

The Society for Human Resource Management (SHRM) is the world's largest association devoted to human resource management. Representing more than 210,000 individual members, the Society's mission is to serve the needs of HR professionals by providing the most essential and comprehensive resources available. As an influential voice, the Society's mission is also to advance the human resource profession to ensure that HR is recognized as an essential partner in developing and

executing organizational strategy. Founded in 1948, SHRM currently has more than 550 affiliated chapters and members in more than 100 countries.

### **Human Resources Association of Greater Detroit**

32621 Grand River Ave  
Farmington MI 48336  
Phone: (248) 478-6498  
Web site: <http://www.hragd.org/>

To help you to connect to the HR community and to enhance your career, we offer monthly meetings and seminars on timely HR topics, certification programs, as well as many chapter involvement, community service, and networking opportunities.

### **Livingston Area Human Resources Association**

P.O. Box 2277  
Howell, MI 48844  
Email: [Info@livingstonhr.org](mailto:Info@livingstonhr.org)  
Web site: <http://www.livingstonhr.org/>

LAHRA prides itself on offering quality speakers at its monthly program meetings, with an emphasis on topics which are approved for HRCI recertification credits. In addition, the organization looks for opportunities to contribute to the community through related volunteer efforts, and supports the national organization through fundraising for the SHRM Foundation. LAHRA is closely linked with its sister chapters in Detroit, Lansing and Ann Arbor, and occasionally sponsors joint meetings or events with these chapters.

### **Michigan Cultural Alliance**

Maud Lyon  
Phone: (313) 715-6413  
Email: [maud@culturalalliancesemi.org](mailto:maud@culturalalliancesemi.org)  
Web site: <http://www.culturalalliancesemi.org/>

We are the united voice of our region's arts and cultural community. We are a professional association that benefits arts and culture organizations, increasing their ability to fulfill their missions and to deliver services to the community. We face a time when traditional solutions are not enough to sustain arts and culture. The Cultural Alliance has come together to find new approaches that increase earned revenue, reduce costs, find new efficiency and put creativity into the business of arts as well as the product.

Serves: Wayne County and the City of Detroit, Oakland County, Washtenaw County, Macomb County, Monroe County, St. Clair County, Livingston County

### **Michigan Manufacturing Technology Center SEMI**

47911 Halyard Dr.  
Plymouth, MI 48170  
Phone: (888) 414 - 6682  
Fax: (734) 451 - 4201  
Michael J. Coast, President  
Phone: (734) 451-4215  
Email: [mcoast@mmtc.org](mailto:mcoast@mmtc.org)  
Bruce Knapp, Vice President

Phone: (734) 451-4222  
Email: [bknapp@mmtc.org](mailto:bknapp@mmtc.org)  
Web site: <http://www.mmtc.org/>

We assist Michigan small and midsize manufacturers to be globally competitive. The largest of the regional offices, SEMI facilities have state-of-the-art technology and teaching tools to deliver cutting-edge training to manufacturing clients. SEMI staff is comprised of industrial segment experts as well as program experts in LEAN, Six Sigma, quality, environmental, marketing and management.

### **National Association of Women Business Owners- Greater Detroit Chapter (NAWBO-GDC)**

26677 West 12 Mile Rd.  
Southfield, MI 48034  
Phone: (313) 961-4748  
Fax: (248) 479-0331  
Email: [info@nawbogdc.org](mailto:info@nawbogdc.org)  
Web site: <http://www.nawbogdc.org>

The National Association of Women Business Owners (NAWBO), headquartered in Washington, DC is the only dues-based national organization representing the interests of all women entrepreneurs in all kinds of businesses. The organization currently has 90 chapters in the United States, and is affiliated with Les Femmes Chefs d' Enterprises Mondiales (World Association of Women Business Owners).

The Greater Detroit Chapter, chartered in 1980, is made up of 430 of the finest entrepreneurial women in the area who share their experience and empower each other through NAWBO membership. Their businesses range from sole proprietorship operations to those with nearly 200 employees. Among them are lawyers, financial consultants, printers, media specialists, event planners, manufacturers and property managers. Now, more than ever, if you want something done, there is probably a NAWBO woman who can do it. 395 of our members are women business owners. They all share the Association's clear and common goal - the growth and success of women in the business arena.

### **National Association of Workforce Development Professionals (NAWDP)**

810 First St, NE, Ste 525  
Washington DC 2002  
Phone: (202) 589-1790  
Web site: <http://www.nawdp.org/>

The mission of the National Association of Workforce Development Professionals is to be the national voice for the profession and meet the individual professional development needs of the membership.

### **SCORE Detroit**

Serving Southeast Michigan  
477 Michigan Avenue, Suite 515  
Detroit, MI 48226  
Phone: (313) 226-7947  
Email: [detscore@sbcglobal.net](mailto:detscore@sbcglobal.net)  
Web site: <http://www.scoredetroit.org/>

SCORE Chapter 18 DETROIT is a nonprofit association dedicated to entrepreneur education and the formation, growth and success of small business in Southeast Michigan. SCORE is a resource partner of the U.S. Small Business Administration (SBA).

## **SCORE Michigan**

111 Pearl Street, NW  
Grand Rapids, MI 49503-2831  
Phone: (616) 771-0305  
Fax: (616) 771-0318  
Email: [info@scoremichigan.com](mailto:info@scoremichigan.com)  
Web site: <http://www.scoremichigan.com>

SCORE is a nationwide organization of active and retired business men and women who volunteer their services to assist small businesses and entrepreneurs. SCORE provides free business counseling and offers low-cost workshops on a variety of business topics.

## **Small Business Association of Michigan**

120 N. Washington Square, Suite 1000  
Lansing, MI 48933  
or  
P.O. Box 16158  
Lansing, MI 48901-6158  
Phone: (800) 362-5461  
Fax: (517) 482-4205  
Email: [sbam@sbam.org](mailto:sbam@sbam.org)  
Scott J. Lyon  
Vice President, Small Business Services  
Email: [scott.lyon@sbam.org](mailto:scott.lyon@sbam.org)  
Web site: <http://www.sbam.org/>

The Small Business Association of Michigan (SBAM) is the only statewide and state-based association that focuses solely on serving the needs of Michigan's small business community. Our mission is to help Michigan small businesses succeed by promoting entrepreneurship, leveraging buying power and engaging in political advocacy. We have been successfully serving small businesses like yours in all 83 counties of Michigan since 1967. We're located in Lansing, just one block from the Capitol.

When small businesses band together through SBAM, they achieve more than they could on their own. SBAM recognizes the challenges of running a successful small business and is dedicated to removing the legislative, regulatory, economic or legal barriers to your success. All of SBAM's programs and services exist to improve the business climate and conditions in which small businesses operate.

## **Southeast Michigan Council of Governments (SEMCOG)**

535 Griswold Street, Suite 300  
Detroit, MI 48226-3602  
Phone: (313) 961-4266  
Web site: <http://www.semco.org>

SEMCOG was established in 1968 as a regional planning partnership in Southeast Michigan.

We are accountable to local governments who join as members. Membership is open to all counties, cities, villages, townships, intermediate school districts, community colleges, and public universities in Livingston, Macomb, Monroe, Oakland, St. Clair, Washtenaw, and Wayne Counties. Citizens are represented at SEMCOG through their local elected officials.

Funding for SEMCOG is provided by federal and state grants, contracts, and membership fees. We work with local elected leaders to help solve regional issues that extend beyond individual governmental boundaries. We advocate for the good of Southeast Michigan and its citizens, and the wise use of taxpayer dollars.

## **Industry Associations**

Most industries have specific associations that provide training, certifications, industry data, advocacy and other services to their members. We suggest that you do a simple Web search for associations that may be of help for your specific client. Some of these associations include:

### **Building Industry Association of Southeastern Michigan**

30375 Northwestern Hwy. Ste 100  
Farmington Hills, MI 48334  
Phone: (248) 737-4477  
Fax: (248) 538-4078  
Email: [bia@builders.org](mailto:bia@builders.org)  
Web site: <http://www.builders.org/>

Building Industry Association (BIA) includes the people and companies who build and supply new homes for the families of Southeastern Michigan and metropolitan Detroit. We are a non-profit advocate for the home building industry including builders, remodelers, property owners, developers and suppliers to the single family and multifamily residential construction industry.

### **The Construction Association of Michigan (CAM)**

43636 Woodward  
P.O. Box 3204  
Bloomfield Hills, MI 48302  
Phone: (248) 972-1000  
Fax: (248) 972-1001  
Email: [marketing@cam-online.com](mailto:marketing@cam-online.com)  
Web site: <http://www.cam-online.com/>

CAM is a not-for-profit organization supported by annual dues and service fees. CAM's 12-member board of directors is elected annually by over 4,000 member companies. The membership is comprised of 42% specialty/subcontractors, 32% equipment and material suppliers, 21% general contractors, and 5% service firms (design, law, financial management, etc.)

### **Michigan Health & Hospital Association (MHA)**

6215 West St. Joseph Highway  
Lansing, MI 48917  
Phone: (517)-323-3443  
Fax: (517) 323-0946  
Jim Lee, Vice President, Data Policy & Development  
Email: [Jlee@mha.org](mailto:Jlee@mha.org)  
Web site: <http://www.mihospitalinform.org/>

The MHA is composed of a blend of hospitals and health systems, and other organizations involved in health care. Our job is to represent these groups at the national, state and regional levels, which most often means before the legislative and regulatory agencies, and with the media. Our primary tools are education, policy development and advocacy.

## **The Society of Automotive Engineers (SAE)**

SAE Automotive Headquarters  
755 W. Big Beaver, Suite 1600  
Troy MI 48084 USA  
Phone: (248) 273-2455  
Fax: (248) 273-2494  
Web site: <http://www.sae.org/>

SAE is your one-stop resource for standards development, events, and technical information and expertise used in designing, building, maintaining, and operating self-propelled vehicles for use on land or sea, in air or space.

## **Society of Manufacturing Engineers**

One SME Drive  
Dearborn, MI 48121  
Membership Services: (800) 733-4763  
Phone: (313) 425-3000  
Fax: (313) 425-3412  
Web site: <http://www.sme.org>

The Society of Manufacturing Engineers is the world's leading professional society supporting manufacturing education. Through its member programs, publications, expositions and professional development resources, SME promotes an increased awareness of manufacturing engineering and helps keep manufacturing professionals up to date on leading trends and technologies.

Headquartered in Michigan, SME influences more than half a million manufacturing practitioners and executives annually. The Society has members in more than 70 countries and is supported by a network of hundreds of technical communities and chapters worldwide.

## **Nationwide Associations**

### **American Society of Training and Development (ASTD)**

1640 King Street, Box 1443  
Alexandria, VA 22313-2043, USA  
Phone: (800) 628-2783  
Web site: <http://www.astd.org/>

### **National Association Of Women Business Owners**

1760 Old Meadow Road Suite #500  
McLean, VA 22102  
Phone: (800) 55-NAWBO  
Email: [national@nawbo.org](mailto:national@nawbo.org)  
Web site: <http://www.nawbo.org/>

National Association of Women Business Owners propels women entrepreneurs into economic, social, and political spheres of power worldwide.

## Chambers of Commerce

Almost every community has a Chamber of Commerce, for a complete list, please visit:

<http://mi.chamberofcommerce.name/mi/>

Or

<http://mich.info/michigan/business/michambers1.htm>

## Livingston County

### Howell Area Chamber of Commerce

123 E. Washington St.

Howell, MI 48843

Phone: (517) 546-3920

Fax: (517) 546-4115

Web site: <http://www.howell.org/>

The mission of the Howell Area Chamber of Commerce is to be a catalyst for a vital business environment and an exceptional community. The Howell Area Chamber of Commerce Foundation was formed to receive and administer funds for educational, cultural, scientific and charitable purposes and for the public welfare of the Livingston County community. The Howell Area Chamber of Commerce Foundation building, opened in 1996, houses the chamber, the Livingston County Convention & Visitors Bureau and Livingston County Community Mentoring Service.

### Greater Brighton Area Chamber of Commerce

131 Hyne Street

Brighton, Michigan

Dennis Whitney, Director of Small Business & Technology

Phone: (810) 227-5086

Email: [dennisw@livingstonsbtcd.org](mailto:dennisw@livingstonsbtcd.org)

Email: [info@brightoncoc.org](mailto:info@brightoncoc.org)

Web site: <http://www.brightoncoc.org/>

## Macomb County

### Macomb County Chamber of Commerce

28 First Street, Suite B

Mount Clemens, MI 48043

Phone: (586) 493-7600 Fax: (586) 493-7602

Maureen Rovas, Director of Business Development

Email: [mrovas@macombcountychamber.com](mailto:mrovas@macombcountychamber.com)

Web site: <http://www.macombcountychamber.com/>

The Chamber of Commerce is an organization of people who know the wisdom of coordinating their efforts under effective leadership for advancement and development of the community and area. It enables members to accomplish collectively what none would or could do individually. Our mission statement is "Greater Voice, Greater Connections, Greater Value"

### Sterling Heights Area Chamber of Commerce

12900 Hall Road, Suite 110

Sterling Heights, MI 48313  
Phone: (586) 731-5400  
Fax: (586) 731-3521  
Web site: <http://www.suscc.com>

Serving: Sterling Heights, Utica, Shelby Twp.

Your Chamber of Commerce is a voluntary partnership of business and professional people working together to build a healthy economy and to improve the quality of life in your community.

As your chamber works to accomplish these goals, it wears many hats: economic developer and planner; tourist information center; business spokesperson; economic counselor and teacher; government relations specialist; human resources advisor; and public relations practitioner.

### **Metro East Chamber of Commerce**

27601 Jefferson  
St. Clair Shores, MI 48081  
Phone: (586) 777-2741  
Fax: (586) 777-4811  
Web site: <http://www.metroeastchamber.org/>

Our group consists of over 400 businesses and organizations in the service areas of Fraser, Grosse Pointe Woods, Grosse Pointe Farms, The City of Grosse Pointe, Grosse Pointe Park, Grosse Pointe Shores, Harper Woods, Roseville, and St. Clair Shores.

The Chamber is committed to promoting the many benefits of working, living, and doing business in our service area. Our business members provide valuable jobs and resources necessary for economic growth. A healthy economy is one way to ensure a high quality of living for the residents in our community.

### **Romeo-Washington Chamber of Commerce**

106 W. St. Clair  
P.O. Box 175  
Romeo, MI 48065  
Phone: (586) 752-4436  
Fax: (586) 752-2835  
Web site: <http://www.rwchamber.com/>

The Greater Romeo-Washington Chamber of Commerce is the community's leading advocate and champion for business. The Chamber's mission is to promote, educate, and assist in the growth and success of the business community. A vibrant business community enhances quality of life by providing jobs, career opportunities, and increased tax revenue for schools and infrastructure enhancements.

### **Anchor Bay Chamber of Commerce**

35054 23 Mile Road, Suite 110  
New Baltimore, MI 48047  
Phone: (586) 725-5148  
Fax: (586) 725-5369  
Web site: <http://www.anchorbaychamber.com>

The Anchor Bay Chamber of Commerce works to promote and maintain a healthy business environment and quality of life in our Anchor Bay service areas.

### **Eastpointe Chamber of Commerce**

24840 Gratiot Ave, Suite B  
Eastpointe, MI 48021  
Phone: (586) 776-5520  
Fax: (586) 776-7808  
Web site: <http://epchamber.com/>

The Chamber is a voluntary partnership of business and professional people working as a team to build a healthy economy. The Chamber also tries to get the businesses actively involved in the community. After all, it is the community that frequents your businesses.

As the Eastpointe Area Chamber works to accomplish these goals, it has many hats: business educator, business spokesperson, economic development, public relations, event planner, fundraiser, etc.

### **Richmond Area Chamber of Commerce**

68371 Oak St.  
Richmond, MI 48062  
Phone: (586) 727-3266  
Fax: (586) 727-3635  
Email: [info@robn.org](mailto:info@robn.org)  
Web site: <http://www.robn.org/>

The Richmond Area Chamber of Commerce was incorporated in 1979. Our Mission is "to develop an active organization to promote, focus and ensure the economic growth and development of our members and the community at large". Our members are businesses and organizations from the City of Richmond, Richmond, Lenox, Columbus, Casco Townships and other businesses that have an interest in our area.

## **Monroe County**

### **Monroe County Chamber of Commerce**

1645 N. Dixie Hwy., Suite 2  
Monroe, MI 48162  
Phone: (734) 384-3366  
Fax: (734) 384-3367  
Laurie Revere, Business Services Manager  
Email: [laurie@monroecountychamber.com](mailto:laurie@monroecountychamber.com)  
Email: [chamber@MonroeCountyChamber.com](mailto:chamber@MonroeCountyChamber.com)  
Web site: <http://monroemi.usachamber.com/>

The mission of the Monroe County Chamber of Commerce is to stimulate economic growth and enhance the quality of life in Monroe County. We accomplish our mission by offering programs and services that increase our members' bottom line. That's right! We promise that by getting "activated" in Chamber activities, the result will be more customers for your business! It's that easy!

## **Oakland County**

### **Birmingham/Bloomfield Chamber of Commerce**

124 W. Maple  
Birmingham, MI 48009  
Phone: (248) 644-1700  
Web site: <http://www.bbcc.com/home/>

Serving: Birmingham, Bloomfield Hills, Bloomfield Twp, Beverly Hills, Bingham Farms

We are a member driven organization that builds strong relationships with government, education and community to create a prosperous business climate for the 5 communities we serve.

### **Ferndale Chamber of Commerce**

415 E. Nine Mile Road  
Ferndale, MI 48220-1721  
(248) 542-2160  
Email: [info@ferndalechamber.com](mailto:info@ferndalechamber.com)  
Web site: <http://www.ferndalechamber.com/>

From its inception almost 80 years ago, the Ferndale Chamber of Commerce has been a stabilizing entity, shaping and investing in the shared vision of a safe, prosperous, successful community. The sustainability of this vision depends on the vitality and activity of its members. The many benefits the Ferndale Chamber offers- group purchasing power, marketing tools, discounts on goods and services, and health insurance programs- comprise a solid cornerstone upon which to build a bright, viable future.

### **Madison Heights/Hazel Park Chamber of Commerce**

724 11 Mile Road  
Madison Heights, MI 48701  
(248) 542-5010  
Web site: <http://www.madisonheightschamber.org/>

Through its various committees and activities, the Chamber offers a professional forum where businesses of all sizes can meet, share ideas and network. The Chamber is also the voice of the business community, serving as a liaison between business owners and public officials on numerous issues.

### **Rochester Regional Chamber of Commerce**

71 Walnut Street, Suite 110  
Rochester, MI 48370  
Phone: (248) 651-6700  
Web site: <http://www.rochesterregionalchamber.com/>

The Rochester Regional Chamber of Commerce is a non-profit organization with a membership base of businesses ranging from sole proprietors to nationally recognized corporations. Founded in 1955, we are the principal voice of the business community, we focus on fostering a favorable climate and promoting orderly and progressive development for our region.

### **Royal Oak Chamber of Commerce**

200 S. Washington Ave.  
Royal Oak MI 48067  
Phone: (248) 547-4000  
Fax: (248) 547-0504  
Email: coc@royaloakchamber.com  
Web site: <http://www.royaloakchamber.com/>

The Greater Royal Oak Chamber of Commerce is dedicated to bringing business persons, civic groups, local government and citizens together to advance the economic, professional, cultural and civic welfare of the community.

### **Chamber of Commerce for the South Lyon Area**

125. N. Lafayette (Pontiac Trail)  
South Lyon, MI 48178  
Phone: (248) 437-3257  
Fax: (248) 437-4116  
Web site: <http://www.southlyonchamber.com>

### **Troy Chamber of Commerce**

4555 Investment Dr, #300,  
Troy, MI 48098  
Phone: (248) 641-8151  
Kim David, Business Development Manager Member Relations  
Email: kim@troychamber.com  
Email: theteam@troychamber.com  
Web site: <http://www.troychamber.com>

### **The Greater West Bloomfield Chamber of Commerce**

6668 Orchard Lake, Suite 207  
West Bloomfield, MI 48322  
Phone: (248) 626-3636  
Email: wbcc@sbcglobal.net  
Web site: <http://www.westbloomfieldchamber.com/>

Serving the business communities of West Bloomfield, Keego Harbor, Orchard & Sylvan Lake.

The Chamber's business services include free relocation and expansion consultation, featuring a demographic analysis of Michigan's trade areas. The Chamber's SCORE (Service Corps of Retired Executives) team is also available to help with any questions you might have.

### **Pontiac Regional Chamber of Commerce**

402 N. Telegraph Road  
Pontiac, MI 48341  
Phone: (248) 335-9600  
Fax: (248) 335-9601  
Email: info@pontiacchamber.com  
Web site: <http://www.pontiacchamber.com/>

The mission of the Pontiac Regional Chamber is to promote the growth and development of business while contributing to a safe, stable, and prosperous environment.

Located in Pontiac, Michigan, the Pontiac Regional Chamber includes in its membership a growing number of manufacturing companies, international corporate headquarters and small, specialized service firms.

Membership offers a wide range of services and benefits, including a business referral network, free promotion through the Chamber's news magazine, group rates and discounts, business seminars, networking opportunities, web site links, advertising opportunities and much more.

## **Wayne County**

### **Southern Wayne County Regional Chamber**

20600 Eureka Road  
Taylor, MI 48180-5306  
Phone: (734) 284-6000  
Fax: (734) 284-0198  
Email: [info@swccc.org](mailto:info@swccc.org)  
Web site: <http://www.swccc.org/>

### **Wayne Chamber of Commerce**

34844 W. Michigan Avenue  
Wayne, MI 48184  
Phone: (734) 721-0100  
Fax: (734) 721-3070  
Web site: <http://waynechamber.net>

The Wayne Chamber of Commerce consists of a dedicated group of business owners, entrepreneurs and city officials who take pride in helping one another succeed in a competitive market. Through business promotions, a monthly newsletter, a membership directory (which is delivered to homes and businesses annually), monthly Chamber luncheons and our web site, the Wayne Chamber is committed to maintaining the quality of service that has existed in the Wayne business community for many years.

### **Dearborn Chamber of Commerce**

15544 Michigan Avenue  
Dearborn, Michigan 48126  
Phone: (313) 584-6100  
Fax: (313) 584-9818  
Email: [info@dearbornchamber.org](mailto:info@dearbornchamber.org)  
Web site: <http://www.dearbornchamber.org/>

### **Belleville Area Chamber of Commerce**

248 Main Street  
Belleville, Michigan 48111  
Phone: (734) 697-7151  
Fax: (734) 697-1415  
Email: [bellechamber@bellevillech.org](mailto:bellechamber@bellevillech.org)  
Web site: <http://www.bellevillech.org/>

Serving the City of Belleville, Sumpter & Van Buren Townships

### **Livonia Chamber of Commerce**

33233 Five Mile Rd.  
Livonia, MI 48154  
Phone: (734) 427-2122  
Fax: (734) 427-6055  
Email: [chamber@livonia.org](mailto:chamber@livonia.org)  
Web site: <http://www.livonia.org/chamber.htm>

Our purpose is to enhance the success of our membership and Livonia business environment by providing leadership for a growing economy, high quality of life and supportive government. From networking events and promotional opportunities for members to working to build a better community, the Livonia Chamber of Commerce is here to support the growth and prosperity of the business community.

### **Detroit Regional Chamber**

One Woodward Ave., Suite 1900  
P.O. Box 33840  
Detroit MI 48232-0840  
Phone: (866) 627-5463  
Fax: (313) 964-0183  
Regional Business Development  
Mike Shapiro, Director  
Phone: (313) 596-0438  
Email: [mshapiro@detroitchamber.com](mailto:mshapiro@detroitchamber.com)  
Web site: <http://www.detroitchamber.com>

The Detroit Regional Chamber serves as a clearinghouse for entry-level and technical workforce needs. The Workforce Preparedness team manages a variety of partnerships and programs that provide employers with access to entry-level and technically trained employees.

Efforts Include:

- Monitoring public education policy
- Business/education partnerships
- Technical training programs
- Click on [careers.com](http://careers.com)
- List of government resources
- Visit the Detroit Regional Chamber's Workforce Central

### **Washtenaw County**

#### **Ann Arbor Area Chamber of Commerce**

115 West Huron, 3rd floor  
Ann Arbor, MI 48104  
Phone: (734) 665-4433  
Fax: (734) 665-4191

Lindsay McCarthy, Director of Programs and Events  
Phone: (734) 214-0109  
Email: [lindsay@annarborchamber.org](mailto:lindsay@annarborchamber.org)  
Web site: <http://www.annarborchamber.org/>

### **Washtenaw Chamber of Commerce**

Ann Arbor - Chapter #655  
115 W. Huron Street  
Ann Arbor, MI 48104  
Phone: (734) 665-4433  
Fax: (734) 665-4191  
Email: [info@annarborscore.org](mailto:info@annarborscore.org)  
Web site: <http://www.annarborscore.org>

### **Ypsilanti Area Chamber of Commerce**

301 W. Michigan Avenue Suite 101  
Ypsilanti, MI 48197  
Phone: (734) 482-4920  
Email: [trish@ypsichamber.org](mailto:trish@ypsichamber.org)  
Web site: <http://www.ypsichamber.org/>

## **St. Clair County**

### **St. Clair Chamber of Commerce**

P.O. Box 121  
St. Clair MI 48079  
Phone: (810) 329-2962  
FAX: (810) 329-2422  
Email: [info@stclairchamber.com](mailto:info@stclairchamber.com)  
Web site: <http://www.stclairchamber.com>

In seeking small business opportunities, timing based on the availability of information is everything. Historically, the right-place at the right-time scenario has been instrumental in finding success. The Chamber, working with numerous pro-business community partners can offer recognized economic development possibilities coupled with community services designed to assist in creating opportunities for entrepreneurs and corporations alike.

## **State of Michigan**

### **Michigan Chamber of Commerce**

600 S. Walnut  
Lansing, MI 48933  
Phone: (517) 371-2100  
Toll Free: (800) 748-0266  
Tina Droscha, Administrative Assistant, Business Advocacy  
Email: [tdroscha@michamber.com](mailto:tdroscha@michamber.com)  
Web site: <http://www.michamber.com/>

The Michigan Chamber of Commerce applies the resources of the state's job providers to lower taxes, reduce business costs, fight unnecessary government regulations and interference, improve the economy and create jobs for Michigan citizens.

## **Specialized Chambers**

In addition to community Chambers of Commerce there are also many active chambers in southeast Michigan focused on specific target groups. Some of these include:

### **American Arab Chamber of Commerce (AACC)**

12740 W. Warren Ave. Suite 101  
Dearborn, MI 48126  
Phone: (313) 945-1700  
Fax: (313) 945-6697  
Email: [chamber@americanarab.com](mailto:chamber@americanarab.com)  
Web site: <http://www.americanarab.com/>

The Chamber promotes and assists member businesses, here and abroad. The Chamber provides referrals, minority business certification, Arab-American vendor invitations for lucrative public and private sector projects, networking opportunities, business and cultural training, import and export assistance, document certification, communications, group health insurance, and savings on common expenses.

### **Chaldean American Chamber of Commerce**

30095 Northwestern Hwy, Suite 102  
Farmington Hills, MI 48334  
Phone: (248) 538-3700  
Fax: (248) 932-9161  
Web site: <http://www.chaldeanchamber.com/>

The Chaldean-American Chamber of Commerce is a partnership of Chaldean businesses and professionals working together to strengthen members' business, increase job opportunities, encourage expansion and promote Chaldean business and culture. The Chamber seeks to service and represent Aramaic-speaking people, including Assyrians, Chaldeans and Syriacs.

### **Michigan Hispanic Chamber of Commerce (MHCC)**

24445 Northwestern Highway, Suite 206  
Southfield, MI 48075  
Phone: (248) 208-9915  
Fax: (248) 208-9936  
Ray Lozano, Executive Director  
Email: [rlozano@mhcc.org](mailto:rlozano@mhcc.org)  
Web site: <http://www.mhcc.org/>

The primary objective of this committee is to help member companies identify and participate in business development opportunities.

This committee provides the resources to help member companies and Hispanic entrepreneurs develop the knowledge and capabilities necessary to achieve their business goals.

**Swedish-American Chamber of Commerce (SACC)**

P.O. Box 0396

Birmingham, MI 48012-0396

Melissa Mark, Executive Director

Phone: (248) 644-8170

Fax: (248) 644-8170

Email: [sacc-detroit@prodigy.net](mailto:sacc-detroit@prodigy.net)

Web site: <http://www.sacc-detroit.org/>

SACC-Detroit covers the geographical areas of Michigan and Ontario, Canada. SACC-Detroit works with the State of Michigan and local government agencies to provide information about the US and Swedish business communities. SACC-Detroit can assist your company with information on immigration, legal issues, accounting requirements, real estate, banking and other services to make your transition easier.

# Colleges and Universities

## Colleges

### **Baker College of Allen Park**

4500 Enterprise Dr  
Allen Park, MI 48101  
Financial Aid: (313) 425-3733  
Admissions: (313) 425-3700  
Web site: <http://www.baker.edu>

### **Baker College of Auburn Hills**

1500 University Dr  
Auburn Hills, MI 48326-2642  
Financial Aid: (248) 340-0600  
Admissions: (248) 340-0600  
Web site: <http://www.baker.edu>

Many organizations take advantage of our Professional Development Division; sharpening workforce professionalism with training in project management, leadership, organizational development, sales and customer service, and quality tools and methods.

Baker College Corporate Services personnel meet with interested companies to assess needs; propose programs, times, and locations; develop joint marketing pieces; and conduct employee information sessions. Thereafter, Program Coordinators provide educational and administrative services, from the initial admission process to program completion.

Many companies and corporations provide a tuition benefit to their employees either as a direct benefit of employment or as a benefit negotiated by the union.

### **Baker College of Clinton Township**

34950 Little Mack Ave  
Clinton Township, MI 48035  
Financial Aid: (586) 790-2810  
Admissions: (586) 790-9580  
Web site: <http://www.baker.edu>

### **Henry Ford Community College**

5101 Evergreen Rd.  
Dearborn, MI 48128-1495  
Phone: (313) 845-9670  
Web site: <http://www.hfcc.edu/>

Established in 1986, as the College's economic development unit, the Corporate Training Division expands workforce skills, retrain employees in new work fields or new technologies, and supports economic development through the provision of educational services to business and industry. The division responds to business and industry requests by designing learner-centered educational offerings that are affordable, flexible, and customer-specific. These work-based educational programs are financed by contract with the employer or through private or public sources.

## **Macomb County Community College**

14500 E. 12 Mile Road

Warren, MI 48088

Phone: (586) 445-7999

Web site: <http://www.macomb.edu/>

Workforce Development Institute

Center for Continuing Education

Public Service Institute

Procurement Technical Assistance Center for Macomb County

## **Marygrove College**

Institute for Professional Development

8425 W McNichols Rd

Detroit, MI 48221-2599

Financial Aid: (313) 927-1250

Admissions: (313) 927-1240

Web site: <http://www.marygrove.edu>

The Institute for Professional Development facilitates Marygrove's commitment to non-credit education that enhances skill-based training. The Institute offers a full range of courses to enable employees to enhance existing skill sets, including computer and financial literacy.

Marygrove also sponsors an Annual Business Department Lecture, which is free and open to the public.

## **Mott Community College**

Corporate Services

Regional Technology Center Room 1302

1401 East Court St.

Flint, MI 48503

Phone: (810) 762-0589

Fax: (810) 762-0227

Email: [corporate.services@mcc.edu](mailto:corporate.services@mcc.edu)

Web site: <http://www.mcc.edu>

The Corporate Services Division of Mott Community College is ready to help your business or organization as you provide training for your current workforce or seek new employees with up-to-date skills.

We can provide solutions to business problems through customized training and consultant services! A better-trained, technology-ready workforce is more productive in any economy.

## **Rochester College**

800 W Avon Rd

Rochester Hills, MI 48307

Financial Aid: (248) 218-2028

Admissions: (248) 218-2031

Web site: <http://www.rc.edu>

## **Schoolcraft College**

18600 Haggerty Road

Livonia, MI 48152  
Phone: (734) 462-4400  
Business Development Center  
Phone: (734) 462-4438  
Email: [bdc@schoolcraft.edu](mailto:bdc@schoolcraft.edu)  
Web site: <http://www.schoolcraft.edu/bdc/>

Schoolcraft College's Business Development Center is the home of the Small Business and Technology Development Center and Procurement Technical Assistance Center. The Center was created in 1985 to serve the special needs of the business community and to provide a single point of contact for companies seeking assistance.

### **Schoolcraft College- PTAC**

18600 Haggerty Road  
Livonia, MI 48152-2696  
Phone: (734) 462-4438  
Fax: (734) 462-4673  
Email: [inforeq@schoolcraft.edu](mailto:inforeq@schoolcraft.edu)  
Web site: <http://ptacofsc.ecenterdirect.com/>

The U.S. government spends billions of dollars annually; making it the world's largest purchaser of goods and services. At the PTAC of Schoolcraft College, our professional, confidential, and no-cost consulting services can help your company identify the government market that best fits your organization. Our knowledgeable staff can help you locate bidding opportunities for your company and explore what it takes to sell your products and services to the government.

### **Walsh College of Accountancy and Business Administration**

3838 Livernois  
Troy, MI 48083-5066  
Financial Aid: (248) 823-1665  
Admissions: (248) 823-1610  
Web site: <http://www.walshcollege.edu>

### **Walsh College Career Services**

3838 Livernois Road  
P.O. Box 7006  
Troy, MI 48007-7006  
Phone: (248) 823-1625  
Fax: (248) 689-3306  
Email: [careerservices@walshcollege.edu](mailto:careerservices@walshcollege.edu)  
Web site: <http://www.walshcollege.edu/?id=887&sid=1>

Whether you're looking for a seasoned business professional or a sharp intern, access Walsh College Career Services for free employee recruitment assistance.

### **Wayne County Community College District**

#### **Downtown Campus**

801 W Fort St  
Detroit, MI 48226  
Web site: <http://www.wcccd.edu>

Financial Aid: (313) 496-2865  
Admissions: (313) 496-2655  
Michael Poole: Dean of Business (313) 496-2704  
Web site: [http://www.wcccd.edu/dept/workforce\\_development.htm](http://www.wcccd.edu/dept/workforce_development.htm)

### **Eastern Campus**

5901 Conner  
Detroit, MI 48213-3457  
Phone: (313) 922-3311  
Fax: (313) 922-0485  
Voice/TDD (313) 579-6923  
Web site: <http://www.wcccd.edu/WCCCDcampus/Eastern/index.php>

### **Northwest Campus**

8551 Greenfield  
Detroit, MI 48228-2224  
Phone: (313) 943-4000  
Fax: (313) 943-4025  
Voice/TDD (313) 943-4073  
Web site: <http://www.wcccd.edu/WCCCDcampus/Northwest/index.php>

### **Grosse Pointe/Harper Woods Campus Center**

20225 Beaconsfield  
Harper Woods, MI 48225  
Phone: (313) 526-2795  
Web site: <http://www.wcccd.edu/WCCCDcampus/Harper/index.php>

### **Downriver Campus**

21000 Northline Road  
Taylor, MI 48180  
Phone: (734) 946-3500  
Fax: (734) 374-0240  
Web site: <http://www.wcccd.edu/WCCCDcampus/Downriver/index.php>

### **Western Campus**

9555 Haggerty Road  
Belleville, Michigan 48111-1404  
Phone: (734) 699-7008  
Fax: (734) 699-7152  
Web site: <http://www.wcccd.edu/WCCCDcampus/Western/index.php>

WCCCD's Workforce Development Division works with employers to design training programs specific to their needs; programs are delivered either onsite or offsite at the employer's choice. WCCCD also has training partnerships with these Detroit Regional Chamber members: BEI Associates Inc., Detroit Employment and Training Department, Detroit Metropolitan Wayne County Airport, Detroit Public Schools, Ford Motor Co., Johnson Controls Inc., MGM Grand Detroit Casino, Michigan Manufacturing Technology Center, MotorCity Casino, Southeast Michigan Community Alliance and Wayne State University.

### **Universities**

**Central Michigan University**

Mount Pleasant, MI 48859  
Phone (989) 774-4000  
Web site: <http://www.cmich.edu/>

**Cleary University - Livingston Campus**

3750 Cleary Drive  
Howell, MI 48843  
Phone: (517) 548-3670  
Fax: (517) 552-7805  
Web site: <http://www.cleary.edu>

**Cleary University - Washtenaw Campus**

3601 Plymouth Rd  
Ann Arbor, MI 48105-2659  
Financial Aid: (734) 332-4477  
Admissions: (734) 332-4477  
Web site: <http://www.cleary.edu>

**Davenport University**

6191 Kraft Avenue S.E.  
Grand Rapids, MI 49512  
Phone: (616) 698-7111  
Toll Free: (866) 925-3884  
Web site: <http://www.davenport.edu/>

**Davenport University - Livonia**

19449 Victor Parkway,  
Livonia, MI 48152  
Phone: (800) 686-1600  
Web site: <http://www.davenport.edu/>

**Lawrence Technological University**

Professional Development Center  
21000 West Ten Mile Road  
Southfield, MI 48075-1058  
Phone: (248) 204-4055  
Timothy G. Meloche, Program Manager  
Email: [meloche@ltu.edu](mailto:meloche@ltu.edu)  
Web site: <http://www.ltu.edu/pdc/>

PDC provides business acceleration and speed to results. We do this for organizations large and small and for individuals too. Our clients include some of the world's largest companies, but we also serve people in need of career-building skills and certifications - - from executive coaching, to six sigma, to Project Management Professional (PMP), and more.

**Madonna University**

36600 Schoolcraft Rd  
Livonia, MI 48150-1176  
Financial Aid: (734) 432-5663

Admissions: (734) 432-5339  
Web site: <http://www.madonna.edu>

### **Michigan State University**

East Lansing, MI 48824  
Phone (989) 774-4000  
Web site: <http://www.msu.edu/>  
Web site: <http://careernetwork.msu.edu/employers>

Welcome to the Career Services Network. We are pleased that you have selected Michigan State University for your recruiting needs. We take pride in the number of outstanding employers that work with our campus and even greater pride in the quality of our students. We are here to assist you with on-campus recruiting, career fairs, posting positions, connecting with students and faculty on campus, and more. We would like to personally invite you to contact our professional staff with any requests that you may have.

### **Michigan State University PIERS Program**

School of Labor and Industrial Relations  
403 South Kedzie Hall  
East Lansing, MI 48824  
John Beck, Associate Professor and Associate Director  
Phone: (517) 353-3131  
Fax: (517) 355-7656  
Web site: <http://www.lir.msu.edu/piers>

Technical assistance for unions and management with problem solving or planning. PIERS assists labor and management leaders to make changes and improve their unionized organization through joint labor-management efforts. These efforts may range from large-scale organizational change to brief training events.

### **MSU Executive Development Programs**

The James B. Henry Center for Executive Development  
3535 Forest Road  
Lansing, MI 48910  
Phone: (517) 353-8711  
Email: [edp@bus.msu.edu](mailto:edp@bus.msu.edu)  
Web site: <http://www.bus.msu.edu/execed/>

For more than fifty years, Executive Development Programs in the Eli Broad Graduate School of Management at Michigan State University has been developing business leaders for the global economy, and now offer both open enrollment and customized executive development programs to meet the needs of professionals and their organizations.

### **University of Detroit Mercy**

4001 W. McNichols Rd  
Detroit, MI 48221-3038  
Financial Aid: (313) 993-3350  
Admissions: (313) 993-1245  
Web site: <http://www.udmercy.edu>

## **University of Michigan-Ann Arbor**

Ann Arbor, MI 48109

General Phone: (734) 764-18177

Admissions: (734) 764-7433

Financial Aid: (734) 763-6600

Email: [info@umich.edu](mailto:info@umich.edu)

Web site: <http://www.umich.edu/>

The Minority Business Services (MBS) program assists in the establishment and success of minority businesses in Michigan by providing consulting, research, and advisory services to established, as well as newly formed, minority owned firms.

## **Minority Business Services (MBS)**

506 East Liberty Street, 3rd Floor

Ann Arbor, MI 48104-2210

Phone: (734) 998-6214

Email: [michigan.outreach@umich.edu](mailto:michigan.outreach@umich.edu)

## **Business & Industrial Assistance Division (BIAD)**

University of Michigan Business School

506 East Liberty Street

Ann Arbor, MI 48104

Phone: (734) 998-6236

Email: [michigan.outreach@umich.edu](mailto:michigan.outreach@umich.edu)

The mission of the Business and Industrial Assistance Division (BIAD) is to provide applied management and technical assistance to small and medium sized businesses and to communities and community non-profits. The Business and Industrial Assistance Division (BIAD) plays a key role in the University of Michigan Business School's mission of teaching, research, and service. BIAD draws upon the expertise of faculty, staff, and graduate students from the University of Michigan's Business School and other university units.

BIAD's professional staff are experienced in finance, marketing, manufacturing, strategic planning, technology transfer, communications and community & economic development.

## **Business Engagement Center**

1214 S. University

2nd Floor

Ann Arbor, MI 48104

Phone: (734) 647-1000

Web site: <http://www.bec.umich.edu/>

The Business Engagement Center (BEC) is industry's front door to the University of Michigan. Through our staff of seasoned relationship managers, the BEC brings the Michigan Difference to industry and connects businesses to student recruitment, research expertise, technology licensing, professional development opportunities and more from one of the world's leading research universities.

## **U-M Technology Transfer**

1214 S University, 2nd Floor

Ann Arbor, MI 48104-2592  
Phone: (734) 763-0614  
Fax: (734) 998-9630  
Email: [techtransfer@umich.edu](mailto:techtransfer@umich.edu)  
Web site: <http://www.techtransfer.umich.edu/>

Forming a start-up business (a new business entity) provides an option to licensing IP (Intellectual Property) to an established business. In some cases the breadth and opportunity of the technology makes a new business start-up an attractive choice for the technology. For other cases, a start-up may be the only way to further develop the technical and commercial opportunity. In all cases, the new start-up must make a compelling case to investors, inventors, business partners and the University that it can attract funding and resources to achieve sustainable success. The University of Michigan actively promotes the use of start-up companies as a valuable tech transfer option to get our technology and its benefits to market.

### **University of Michigan-Dearborn**

4901 Evergreen Rd  
Dearborn, MI 48128-1491  
Financial Aid: (313) 593-5300  
Admissions: (313) 593-5100  
Web site: <http://www.umd.umich.edu/>

### **UMD School of Management**

Fairlane Center South  
19000 Hubbard Drive  
Dearborn, MI 48126-2638  
Kim Schatzel, Interim Dean  
Phone: (313) 593-5460  
Web site: <http://www.som.umd.umich.edu/>

Product Revitalization and Technology Commercialization program for entrepreneurs and innovators.

### **Eastern Michigan University**

Ypsilanti, MI 48197  
General Phone: (734) 487-1849  
Admissions: (734) 487-3060, (800) 468-6368  
Financial Aid: (734) 487-0455  
Web site: <http://www.emich.edu>

### **Michigan Small Business & Technology Development Center**

306 Gary M. Owen Building  
Phone: (734) 487-0350  
Fax: (734) 481-3354  
Business Resource Center, (734) 487-0355  
Center for Entrepreneurship  
Dr. Pradeep Chowdhry  
Phone: (734) 487-6516  
Email: [pradeep.chowdhry@emich.edu](mailto:pradeep.chowdhry@emich.edu)  
Web site: <http://www.emich.edu/public/cob/entrepreneur/>

The Center for Entrepreneurship at EMU's College of Business assists emerging growth companies in the Detroit Region with mentoring, seminars, business plan reviews and structured mentoring and networking between entrepreneurs and various resource providers.

The Center actively collaborates with numerous organizations that promote entrepreneurship, including the New Enterprise Forum, The Indus Entrepreneurs, Great Lakes Venture Quest, Great Lakes Angel Forum, MIT High Tech Forum, ACE (Annual Collaboration of Entrepreneurs) and Automation Alley.

### **Wayne State University**

656 West Kirby Street  
Detroit, MI 48202  
Financial Aid: (313) 577-3378  
Admissions: (313) 577-3577  
Web site: <http://www.wayne.edu>

### **Executive & Professional Development**

#### **Wayne State University**

5229 Cass, 240 Rands  
Detroit, MI 48202  
Phone: (313) 577-4449  
Fax: (313) 577-4354  
Email: [execed@wayne.edu](mailto:execed@wayne.edu)  
Web site: <http://execed.wayne.edu/>

Executive & Professional Development offers comprehensive training and consulting programs for individuals interested in starting or running a small business. For over 18 years, EPD has been teaching small business classes successfully in the Detroit area and has worked with more than 90 instructors around the country in presenting these copyrighted materials. Each year, we work with thousands of people nationally and educate them in how to successfully start or run their small business.

### **Oakland University**

Rochester Hills, MI 48309-4401  
Financial Aid: (248) 370-2550  
Admissions: (248) 370-3360  
Web site: <http://www.oakland.edu>

### **Oakland University Center for Executive and Continuing Education**

332 Elliott Hall  
School of Business Administration  
Oakland University  
Rochester, MI 48309  
Phone: (248) 370-3128 or (248) 370-3177  
Fax: (248) 370-4963  
Email [sba-ce@lists.oakland.edu](mailto:sba-ce@lists.oakland.edu).  
Web site: <http://www.sba.oakland.edu/ce/>

OU's Center for Executive and Continuing Education offers education menus to help professionals upgrade, update and enhance their knowledge and skills and help businesses meet the demands of

changing needs. Specialty education and certification in financial planning (including Certified Financial Planner and Security License Series 7 exam preparation), appraisal and valuation, health-care management and emergency planning, paralegal certification and automotive product development management are available.

## **Workforce Development Institute**

### **Macomb Community College**

Michigan Technical Education Center  
7900 Tank Avenue  
Warren, MI 48092-3936  
Phone: (586) 498-4100  
Email: wdi@macomb.edu

The Center for Executive & Professional Development is one of the most advanced professional development facilities in Southeast Michigan. It has been specifically designed to offer an exceptional learning environment. The latest electronic delivery technologies are utilized to create a distinctive place where executives and professionals can update their skills and competencies.

### **Oakland County Community College**

Oakland Community College,  
2480 Opdyke Road,  
Bloomfield Hills, MI 48304,  
Phone: (248) 341-2000  
Web site: <http://www.oaklandcc.edu/>

### **St. Clair County Community College**

323 Erie Street, P.O. Box 5015  
Port Huron, Michigan 48061-5015  
Phone: (810) 989-5500  
Web site: <http://www.sc4.edu/>

### **Monroe County Community College**

1555 S. Raisinville Rd.  
Monroe, MI 48161  
Phone: (734) 242-7300  
Web site: <http://www.monroeccc.edu/>

### **Office of Workforce Development**

1555 S. Raisinville Road  
Monroe, MI 48161  
Email: [workforce@monroeccc.edu](mailto:workforce@monroeccc.edu)  
Phone: (734) 384-4270  
Barry Kinsey, Director of Workforce Development  
Phone: (734) 384-4124  
Email: [bkkinsey@monroeccc.edu](mailto:bkkinsey@monroeccc.edu)  
Web site: <http://www.monroeccc.edu/ccs/employme.htm>

One of the primary goals of the College's Workforce Development Office is to help employers hire and retain qualified employees, and build a stronger workforce for Monroe County. The use of WorkKeys

by businesses in hiring and training typically results in higher employee productivity, higher job satisfaction, reduced turnover, and improved quality.

### **Washtenaw Community College**

4800 E. Huron River Dr.  
P.O. Box 1610  
Ann Arbor MI 48106-1610  
Phone: (734) 973-3300  
Web site: <http://www.wccnet.edu/>

### **M-TEC**

Each M-TEC is located to serve its customers. In many cases, this means right in a business and industrial park or a research and development park. This unique approach ensures that a business focus is maintained in all areas of its operation.

Employers have long recognized that the development of workplace skills is essential for creating and maintaining a competitive advantage. As the pace of change continues to increase, jobs will become increasingly more complex, if not specialized, making training and retraining even more important.

### **Livingston Regional M-TEC**

1240 Packard Drive  
Howell, MI 48843  
Phone: (517) 552-2163  
Fax: (517) 548-0784  
Email: [livmtec@mcc.edu](mailto:livmtec@mcc.edu)  
Web site: <http://www.livingstonmtec.org/>

The Livingston Regional M-TEC is one of 18 such centers located across Michigan designed to meet the specific training needs of local businesses and industries. This training enhances the skills of the current workforce as well as prepares individuals to change careers or enter the job market for the first time.

### **M-TEC at Henry Ford Community College**

Location: 3601 Schaefer  
Dearborn, MI 48126  
Phone: (313) 317-6600  
Email: [mtec@hfcc.edu](mailto:mtec@hfcc.edu)  
Web site: <http://www.hfcc.edu/mtec/>

Targeted Occupational Areas: Manufacturing, Construction and Information Technology

As part of the Michigan Skilled Worker Initiative, in 1998 the Michigan Economic Development Corporation funded 18 Michigan Technology Education Centers (M-TECs) around the state. The centers specialize in training programs in high-wage, high-skill, high-demand occupations.

The state provided construction grants for each center. Center sites were determined through a competitive selection process. A visionary program utilizing the latest in technology and training, the M-TEC at Henry Ford Community College is a 30,000-square-foot specialized facility built entirely with a \$5 million state grant for training, retraining and updating job skills of Ford Motor company workers, the workers of other Michigan companies and the general public.

## **Macomb Community College M-TEC**

7900 Tank Avenue  
Warren, MI 48092  
Phone: (586) 498-4100  
Web site: <http://www.macomb.edu/>

Targeted Occupational Areas: Information Technology for Manufacturing and Manufacturing/Production

## **Michigan Technical Education Center (M-TEC)**

2900 Featherstone Road  
Auburn Hills, Michigan 48326  
Phone: (248) 232-4000  
Fax: (248) 232-4190  
Grant Funding (248) 232-4191  
Professional Education (248) 232-4163  
Email: [m-tec@oaklandcc.edu](mailto:m-tec@oaklandcc.edu)  
Web site: <http://www.oaklandcc.edu/wfdev/ITResources.htm>

The Michigan Technical Education Center (M-TEC) at Oakland Community College's Auburn Hills Campus has been designed to offer a complete solution to your training needs. It is a unique, state-of-the-art educational facility built for business and industry. It is primarily focused on training employees and job seekers for high-skill, high-demand Information Technology (IT) careers.

The M-TEC at OCC provides meeting and training facilities, obtains and manages training grants, and is distinguished by its corporate partnerships, industry certifications, convenient location, and on-demand training.

## **Mott Community College Regional Technology Center-M-TEC**

1401 E. Court St.  
Flint, MI 48503  
Phone: (810) 762-0278  
Fax: (810) 762-0190  
Email: [rtcmttec@mcc.edu](mailto:rtcmttec@mcc.edu)  
Web site: <http://www.mtec.mcc.edu>

Employers have long recognized that the development of workplace skills is essential for creating and maintaining a competitive advantage. As the pace of change continues to increase, jobs will become increasingly more complex and specialized, making training and retraining even more important.

M-TEC facilities represent a partnership between the Michigan Economic Development Corporation, the local Workforce Development Board, local business/industry, the community, and the college.

## **Oakland Community College Economic and Workforce Development M-TEC**

Auburn Hills Campus  
2900 Featherstone Road  
Auburn Hills, MI 48326-2845  
Contact Person: Sharon Miller  
Phone Number: (248) 232-4000  
Web site: <http://www.oaklandcc.edu/placement/>

Oakland Community College's Economic and Workforce Development is a national leader in identifying and responding to the training and education needs of employers and the workforce. Designed to offer a complete solution to your business needs, services include training, assessment, and recruiting of new employees. Customized training services range from basic employability skills to cutting-edge manufacturing, and innovative training for new and emerging sectors. Faculty work together with employers to design programs specific to their needs and offer education for the incumbent workers and/or new hires. Managers from Economic and Workforce Development are also experts in assisting business and industry in acquiring and administering appropriate grant funding for training and hiring needs.

**St. Clair County Community College M-TEC**

323 Erie St., P.O. Box 5015  
Port Huron MI 48061-5015  
Michelle K. Mueller,  
Dean of Workforce Development & University Center  
Phone: (810) 989-5607  
Web site: <http://www.sc4.edu/training>

Targeted Occupational Areas: Ready-to-work Entry Employment Training Programs (various occupations), Professional Development (various industries), Contract/Customized Training (various industries)

The Workforce Training Institute, located in the Citizens First Michigan Technical Education Center (M-TEC), is devoted to providing its clients with the training needed for a lifetime of gainful employment. Through public offerings classes and customized contract training, the institute provides outstanding cost-effective training solutions and educational services to enhance skills, increase productivity, and improve workforce quality. The Workforce Training Institute customers include employers, employed workers, unemployed and underemployed workers, and adults seeking professional development.

**Other Education**

**Downriver Career Technical Consortium (DCTC)**

Learning Center Building  
22000 Gibraltar Road  
Flat Rock, Michigan 48134  
Phone: (734) 782-3194  
Fax: (734) 782-4175  
Email: [dctc@mail.flatrock.k12.mi.us](mailto:dctc@mail.flatrock.k12.mi.us)  
Web site: <http://www.resa.net/dctc/>

The objective of a career technical class is to provide a very sophisticated training experience for the student while they are still in high school, so upon graduation they might directly enter the labor market or continue on for advanced training in the chosen career area. Toward this end, the career technical programs have adopted the curriculum developed by the State of Michigan, which provides for training that has been identified as being necessary for each specific occupational area.

**Detroit Job Corps Center**

11801 Woodrow Wilson Street  
Detroit, MI 48206  
Phone: (313) 852-0301  
Fax: (313) 865-8791

Web site: <http://jobcorps.dol.gov/centers/mi.htm>

Job Corps is a no-cost education and vocational training program administered by the U.S. Department of Labor that helps young people ages 16 through 24 get a better job, make more money, and take control of their lives.

At Job Corps, students enroll to learn a trade, earn a high school diploma or GED and get help finding a good job. When you join the program, you will be paid a monthly allowance; the longer you stay with the program, the more your allowance will be. Job Corps provides career counseling and transition support to its students for up to 12 months after they graduate from the program.

Eligibility:

To enroll in Job Corps, students must meet the following requirements:

- Be 16 through 24;
- Be a U.S. citizen or legal resident;
- Meet income requirements; and,
- Be ready, willing, and able to participate fully in an educational environment.

Funded by the United States Congress, Job Corps has been training young adults for meaningful careers since 1964. Job Corps is committed to offering all students a safe, drug-free environment where they can take advantage of the resources provided.

### **Management Education Center**

811 W. Square Lake Road  
Troy, Michigan 48098  
Phone: (248) 879-2456  
Fax: (248) 879-6125  
Email: [mec@msu.edu](mailto:mec@msu.edu)  
Web site: <http://www.mectroy.com>

Since its original dedication in 1975, the Management Education Center's mission has remained the same - to serve as a resource for the Southeast Michigan business community.

### **Michigan Technical Education Center**

Workforce Training Institute  
P.O. Box 5015  
M-TEC Building  
Port Huron, MI 48061-5015  
Phone: (810) 989-5788  
Email: [workforce@sc4.edu](mailto:workforce@sc4.edu)  
Web site: <http://www.sc4.edu/>

### **Livingston Educational Service Agency (LESA)**

1425 West Grand River Ave.  
Howell, MI 48843  
Phone: (517) 546-5550  
Fax: (517) 546-7047  
Web site: <http://lesa.k12.mi.us/lesa/>

Livingston Educational Service Agency (LESA) provides a variety of programs and services that support student achievement for approximately 30,000 students and 2,300 educators in the five

public school districts and two public school academies in the county. Services include special education and alternative education programs, professional development focused on student achievement, early childhood education and care, data processing, and business operational support.

**Monroe County Intermediate School District (MCISD)**

1101 South Raisinville Road  
Monroe, Michigan 48161  
Phone: (734) 242-5799  
Web site: <http://www.misd.k12.mi.us/>

The Monroe County Intermediate School District (ISD) promotes educational excellence by serving in a visionary leadership role to collaborate and facilitate improvement of school programs and services. These efforts will be driven by pertinent research, continual assessment of needs, and coordination of community resources. As a result, county students will be prepared to live, learn, and work in an ever-changing world.

**St. Clair County RESA**

499 Range Road, P.O. Box 1500  
Marysville, MI 48040-1500  
Phone: (810) 364-8990  
Fax: (810) 364-7474  
Email: [webmaster@sccresa.org](mailto:webmaster@sccresa.org)  
Web site: <http://old.sccresa.org/>

**Washtenaw Intermediate School District (WISD)**

1819 South Wagner Rd.  
P.O. Box 1406  
Ann Arbor, MI 48106-1406  
Phone: (734) 994-8100  
Fax: (734) 994-2203  
Web site: <http://wash.k12.mi.us/>

Ann Arbor, Chelsea, Dexter, Lincoln, Manchester, Milan, Saline, Whitmore Lake, Willow Run and Ypsilanti.

Washtenaw Intermediate School District (WISD) is a dynamic regional educational service agency, located in Ann Arbor, Michigan. WISD is one of Michigan's 57 intermediate school districts created to help local school districts maximize resources—so that local schools could deliver the best possible education for students. This charge is even more critical today as ISDs work together with their local school districts to provide an array of programs and services tailored to meet the ever-changing needs of local schools and learners.

**Wayne County RESA**

33500 Van Born Rd.  
Wayne, MI 48184  
Phone: (734) 334-1300  
Email: [webpost@resa.net](mailto:webpost@resa.net)  
Web site: <http://www.resa.net/>

Wayne RESA is a regional educational service agency that provides a wide variety of services to the children, families and communities of Wayne County. We coordinate many of our programs with the county's 34 public school districts, and more than 80 public school academies. The Michigan legislature authorized the creation of 57 intermediate school

districts (ISDs) across the state in 1962 to provide monitoring functions of local districts including pupil accounting and special education, as well as to provide support and services to local districts that would be cost prohibitive to purchase independently.

## **Community Connection**

### **Ann Arbor Angels**

Email: [webmaster@annarborangels.org](mailto:webmaster@annarborangels.org)

Web site: <http://www.annarborangels.org/>

Ann Arbor Angels is a collaborative organization dedicated to bridging the gap between angel investors and early stage technology-based companies in Southeastern Michigan. Angels members are individuals with the capacity to invest private capital in regional technology based companies.

### **Arab Community Center for Economic and Social Services (ACCESS)**

6451 Schaefer Rd.

Dearborn, MI 48126

Phone: (313) 945-8380

Fax: (313) 624-9417

Fax 2: (313) 624-9418

Web site: <http://www.accesscommunity.org/>

Over the last program year, the Employment and Training Department assisted over 12,000 job seekers in working towards achieving their employment goals. These job seekers reside throughout the Detroit metropolitan area, and represent diverse ethnic and racial communities. Whether they are new to this country, or born and raised in the US, our staff is well-equipped to meet their needs.

### **Detroit Economic Club (DEC)**

211 West Fort Street

Suite 505

Detroit, MI 48226-3286

Phone: (313) 963-8547

Fax: (313) 963-7399

Email: [info@econclub.org](mailto:info@econclub.org)

Web site: <http://www.econclub.org/>

The Detroit Economic Club (DEC) was formed in 1934 as a non-partisan, non-profit organization committed to the discussion and debate of important business, government and social issues. The DEC continues to provide a platform for distinguished international dignitaries and business leaders, who represent the changing global environment. It is known internationally as an important venue for prominent business and government leaders – a forum they can use to explore issues that will help shape the dynamic 21st century economic environment.

### **Detroit Entrepreneurship Institute, Inc.**

1010 Antietam

Detroit, MI 48207

Phone: (313) 877-9060

Fax: (313) 877-9058

Email: [detroitentrepreneurs@deibus.org](mailto:detroitentrepreneurs@deibus.org)

Web site: <http://www.deibus.org/index.html>

The Detroit Entrepreneurship Institute, Inc. (DEI) is a non profit 501 (C)(3) corporation that has been assisting with business and economic development since 1990. DEI is the recipient of a Presidential Award for "Excellence in Developing Entrepreneurial Skills". DEI is nationally known for its efforts in serving thousands of individuals, many with low incomes, to start and expand their businesses. DEI

has worked with corporate, public and private foundation partners to fulfill its mission of making business development opportunities available to all citizens regardless of income and resources.

### **Focus Hope**

1355 Oakman Boulevard  
Detroit, Michigan 48238  
Phone: (313) 494.5500  
Web site: <http://www.focushope.edu/>  
Education and Training  
Web site: <http://www.focushope.edu/education/>

### **Goodwill Industries of Greater Detroit**

3111 Grand River Ave. Detroit, MI 48208  
Phone: (313) 964-3900  
Fax: (313) 964-3909

We maintain listings of available employment opportunities and assist people who are searching for a position to choose and obtain the most suitable option. Employers may use facilities for interviewing prospective employees. Also offers vocational assessment, vocational counseling, and pre-job guidance, such as resume and interviewing preparation and assistance.

Primarily individuals with barriers to employment including those with physical, developmental, mental, or social disabilities; substance abusers; ex-offenders; public assistance recipients; displaced homemakers; youth; or the underemployed.

Serving: Livingston, Macomb, Oakland, Washtenaw, and Wayne counties.

### **Great Lakes Angels**

568 Woodward Court  
Bloomfield Hills, MI 48302 - 1572  
Phone: (248) 540-3758  
Web site: <http://www.glangels.org/>

While corporations and professional venture capital firms are easy to identify, angels are more elusive. Most entrepreneurs don't get their initial round of financing from someone like Paul Allen. In fact, after the credit cards are maxed out, the first stop is almost always friends and family. Does that make Uncle Harry an angel? It sure does.

As they are now defined, angels include relatives, groups of friends, notoriously successful former entrepreneurs, and organized groups of individuals with admission criteria, business plan submission rules and stages of due diligence. And as the definition grows broader, tracking these investors with any kind of reliability is increasingly difficult.

Angels and angel groups are spread throughout the country, and often operate behind the scenes to promote local entrepreneurship. Further complicating things are regional idiosyncrasies. Angels, for our purpose, are those high net worth individuals (Accredited Investors) that make equity investments in early stage companies. This maybe a passive or active investment. Active investment may mean a role in management (Advisor or Board Member), bringing in the next round of capital, help in establishing strategic alliances, etc. Personal funds can be placed in to the early stage company at levels from \$50,000 to \$250,000. This is typically 'seed' money and before any Venture Capital investors.

## **Inforum - A Professional Women's Alliance**

Southeast Michigan Region  
3663 Woodward Avenue, Suite 4-1610  
Detroit, Michigan 48201-2403  
Phone: (877) 633-3500  
Fax: (313) 578-3245  
Web site: <http://www.inforummichigan.org/>

Unique in the U.S., and one of the largest and most prestigious business forums in the Midwest, Inforum has more than 2,000 members in its Southeast Michigan (Detroit), Mid-Michigan (Lansing) and West Michigan (Grand Rapids) affiliates. No other group brings together as many women to help each other lead and succeed.

The mission of Inforum is to strengthen the business environment in Michigan by creating opportunities for women to lead and succeed.

## **Jewish Vocational Services (JVS)**

Southfield Facility  
29699 Southfield Rd.  
Southfield, MI 48076-2063  
Phone: (248) 559-5000  
Fax: (248) 559-0773  
TTY: (248) 559-5145  
Email: [info@jvsdet.org](mailto:info@jvsdet.org)  
Web site: <http://www.jvsdet.org/>

Detroit Facility  
4250 Woodward Ave.  
Detroit, MI 48201-1892  
Phone: (313) 833-8100  
Fax: (313) 833-3393  
TTY: (313) 833-8321  
Email: [info@jvsdet.org](mailto:info@jvsdet.org)  
Web site: <http://www.jvsdet.org/>

West Bloomfield Facility  
6600 West Maple Rd.  
West Bloomfield, MI 48322  
Phone: (248) 661-8100  
Fax: (248) 661-4770  
Email: [info@jvsdet.org](mailto:info@jvsdet.org)  
Web site: <http://www.jvsdet.org/>

Macomb Office  
31950 Little Mack, Suite A  
Roseville, MI 48066  
Phone: (586) 294-5890  
Fax: (586) 294-2642  
Email: [info@jvsdet.org](mailto:info@jvsdet.org)  
Web site: <http://www.jvsdet.org/>

Career Initiative Center  
4250 Woodward Ave.  
Detroit, MI 48201-1892  
Phone: (313) 833-8100  
Fax: (313) 833-3393  
TTY: (313) 833-8321  
Email: [info@jvsdet.org](mailto:info@jvsdet.org)  
Web site: <http://www.jvsdet.org/>

JVS works closely with the business community and organized labor to improve efficiency, increase productivity and reduce overall costs through a variety of business services:

- Developing workforce development and diversity programs
- Counseling displaced workers following workforce reductions and plant closings
- Identifying tax credits/incentives for hiring targeted groups
- Providing rehabilitation case management to injured workers

### **Michigan Biotechnology Institute International (MBI)**

3900 Collins Road  
Lansing, MI 48910-8596  
Phone: (517) 337-3181  
Fax: (517) 337-2122  
Email: [info@mbi.org](mailto:info@mbi.org)  
Web site: <http://www.mbi.org/>

MBI was founded as a 501(c)(3) company in 1981 by a State of Michigan economic task force, and funded initially by state, federal and private foundation investments. Over the last 25 years, MBI has built a successful track record of innovation in industrial biotechnology, and has commercialized various products and processes through joint-ventures and start-up companies. MBI has also developed a solid reputation among its extensive network of university, government, and industry partners.

### **MichBio**

3520 Green Court Ste. 450  
Ann Arbor, MI 48105-1579  
Phone: (734) 527-9150  
Fax: (734) 302-4933  
Email: [info@michbio.org](mailto:info@michbio.org)  
<http://www.michbio.org/>

MichBio is a non-profit, statewide trade association, headquartered in Ann Arbor, MI. Formed in 1993 as the Michigan Biosciences Industry Association, MichBio's mission is to drive life sciences industry growth in Michigan.

As the industry's statewide trade association, MichBio supports and connects existing as well as start-up life science companies with government, academia, business, financial and service resources to foster an environment where bioscience can flourish.

## **Michigan Business & Professional Association (MBPA)**

27700 Hoover Road  
Warren, Michigan 48093  
Phone: (586) 393-8800  
Fax: (586) 393-8810  
Email: [info@michbusiness.org](mailto:info@michbusiness.org)  
Web site: <http://www.michbusiness.org/mbpa/>

The mission of the Michigan Business and Professional Association is to provide premier service, on-going education, advocacy and business solutions for small and medium sized businesses in Michigan. We will strive to advance the needs of the small business community under a collective voice in those matters that relate to legislation and business activities that affect our members.

## **Michigan Entrepreneur TV**

Tara Alexandra Kachaturoff  
P.O. Box 563  
Birmingham, MI 48012  
Email: [contactmetv@michiganentrepreneurtv.com](mailto:contactmetv@michiganentrepreneurtv.com)  
Web site: <http://www.michiganentrepreneurtv.com/>

Michigan Entrepreneur is a community access television program based and produced in Oakland County, Michigan, in partnership with Bloomfield Community Television (BCTV). From high-tech to biosciences, and everything in between, Michigan Entrepreneur focuses on business leaders who are key to Michigan's successful economic growth.

## **Michigan Human Resources Development, Inc. (M-HRDI)**

419 S. Washington Sq. Suite 300  
Lansing, MI 49833  
Phone: (517) 372-0784  
Fax: (517) 372-0787  
Derrick Quinney, Director  
Phone: (517) 487-5966  
Web site: <http://www.mhrdi.org/>

Statewide CET Grant - Free Health & Safety training on-site.

Michigan State AFL-CIO Human Resources Development, Inc. (M-HRDI) is a private non-profit (501 C3) corporation established and operated to provide employment and training services to unemployed Michigan residents. M-HRDI has successfully operated publicly funded employment and training projects in Michigan for over twenty years. HRDI's primary source of support is the federal Workforce Investment Act (WIA) which makes funds available – through the State of Michigan and Local Michigan Works agencies –to provide job training, job placement and related services to displaced workers, economically disadvantaged youth and adults and welfare recipients. Michigan HRDI contracts with these entities to provide direct services to eligible Michigan residents. Starting in 1982, HRDI began providing training services to displaced workers, with the establishment of its Jackson, Michigan office. This function was expanded in 1983 under HRDI's first State of Michigan JTPA contract. From July 1, 1983 forward, Michigan HRDI has been the largest independent provider of displaced worker services in the State of Michigan.

## **Michigan Nonprofit Association**

Main Office  
1048 Pierpont, Suite 3

Lansing, MI 48911  
Phone: (517) 492-2400  
Toll Free: (888) 242-7075 (MI only)  
Fax: (517) 492-2410  
Web site: <http://www.mnaonline.org>

Incorporated in 1990, and governed by a board that represents the diversity of the nonprofit sector, Michigan Nonprofit Association is a leader, a model, an advocate and a support system for nonprofit organizations throughout the state.

### **Michigan SCORE District 515**

111 Pearl Street, NW  
Grand Rapids, MI 49503-2831  
616-771-0305 fax: 616-771-0318  
Email: [info@scoremichigan.com](mailto:info@scoremichigan.com)  
Web site: [www.scoremichigan.com](http://www.scoremichigan.com)

### **Michigan Business Incubator Association**

506 E Liberty St, 3rd floor  
Ann Arbor, MI 48104-7202  
Lawrence Molnar, President  
Phone: (734) 998-6239  
Fax: (734) 998-6224  
Email: [kallen@umich.edu](mailto:kallen@umich.edu)  
Web site: <http://www.muci.org/incubation/default.asp>

### **Michigan Nonprofit Association**

Michigan Nonprofit Association  
Metro Detroit Office  
7375 Woodward Avenue, Suite 2730  
Detroit, MI 48202  
Phone: (313) 309-1650  
Fax: (313) 309-1651  
Web site: <http://www.mnaonline.org>  
Web site: <https://www.mna.msu.edu>  
Web site: <http://www.mnaonline.org/mso.asp>

Incorporated in 1990, and governed by a board that represents the diversity of the nonprofit sector, Michigan Nonprofit Association is a leader, a model, an advocate and a support system for nonprofit organizations throughout the state.

### **Michigan Venture Capital Association**

425 North Main Street  
Ann Arbor, MI 48104  
LeAnn Auer, Executive Director  
Phone: (734) 223-3750  
Fax: (734) 663-7358  
Email: [info@michiganvca.org](mailto:info@michiganvca.org)  
Web site: <http://michiganvca.org/>

The MVCA is a non-profit trade organization designed to bring together venture capital industry participants in the state of Michigan. The organization's goal is to grow and sustain a vibrant venture capital community in Michigan.

Our membership includes private venture capital funds, corporate venture capital funds, infrastructure participants and individuals. The MVCA provides a concerted voice for the venture capital industry and strives to improve the economic environment for its members, while also providing many networking opportunities each year.

### **Office of Community and Faith-Based Initiatives**

Cadillac Place  
3022 W. Grand Blvd.  
Suite 14-150  
Detroit, MI 48202  
Phone: (313) 456-0020  
Fax: (313) 456-0001  
Email: [ocfbi@michigan.gov](mailto:ocfbi@michigan.gov)  
Greg Roberts, Director  
Email: [robertsg@michigan.gov](mailto:robertsg@michigan.gov)  
Web site: <http://www.michigan.gov/outreach>  
Web site: <http://www.sharenetworkusa.org/sharenetworkmi.org>

This office is a bridge designed to physically connect the people and resources in the faith community to people and resources in state government. It's intended to serve as a link for ideas, and a tool that will allow us to build stronger communities and reach out more effectively to citizens in need.

### **OU INCubator**

Oakland University  
Golf View Lane  
Rochester, MI 48309-4401  
Phone: (248) 648-4800  
Fax: (248) 648-4799  
David Spencer, Executive Director  
Email: [daspence@oakland.edu](mailto:daspence@oakland.edu)  
Web site: <http://www.oakland.edu/ouinc>

Oakland University's SmartZone Business Incubator (OU INC) provides entrepreneurial resources and strategic business solutions to develop intellectual property. The incubator supports existing and grows new technology-based and life science businesses with university resources, decision support technology, business counseling services and financial/capital acquisition assistance.

### **Plymouth Community United Way**

PO Box 6356  
Plymouth, MI 48170-0425  
(734) 453-6879  
Web site: <http://www.plymouthunitedway.org/>

### **Society of St. Vincent de Paul**

3000 Gratiot Ave.  
Detroit, MI 48207  
Phone: (313) 393-2930

(877) 788-4623  
Fax: (313) 393.2978  
E-Mail: Execdir@svdpdet.org  
Web site: <http://www.svdpdet.org/>

### **The Guidance Center**

13101 Allen Road  
Southgate, MI 48195  
Phone: (734) 785-7700  
Web site: <http://www.guidance-center.org/>

**Youth to Work Project:** a free program is for youth and young adults between 16 - 24 years of age. Classes meet 5 days a week from 9:00 AM to 12:00 PM over 8 weeks. This program is geared to help those who have had challenges to employment success and are serious about making positive changes in their lives. Participants will gain the job skills, attitudes, and work habits needed to be successful in today's labor market . Special emphasis is given to successful interviewing skills, resume development, career identification, and job placement support. Classes are held in the Aquinas Building at 15601 Northline Road in Southgate. For more information, please contact **Virginia Harris at 734-785-7705, ext. 7438 or via e-mail at [vharris@guidance-center.org](mailto:vharris@guidance-center.org)**.

**Supported Employment - Work as Recovery:** A service offered to persons living with mental illness who are interested in competitive employment. Staff work with those served to create a match between the strengths, needs, and interests of the individual and the identified needs of employers. Services are provided in partnership with a clinical service team and assist people to integrate themselves into community life through competitive employment. For more information, please contact **Susan Decker at 734-785-7705, ext. 7406, or via e-mail at [sdecker@guidance-center.org](mailto:sdecker@guidance-center.org)**.

### **The Information Center (TIC)**

The Family Resource Place  
20500 Eureka Rd.  
Taylor, MI 48180  
Phone: (734) 282-7171  
Email: [info@theinfocenter.info](mailto:info@theinfocenter.info)  
Web site: <http://www.theinfocenter.info/>

### **Employment & Training**

We can assist you with your search whether you are looking for a job, or are an employer who is looking for qualified workers. Our Information Specialists can connect you with a whole array of employment-related services and open doors to new opportunities.

### **Corporate Services**

Employee Assistance Programs: Helping local businesses to manage employee issues that may impede their productivity at work. Critical incident support, individual employee counseling, seminars, and specialized Child and ElderCare consultation and referral.

### **United Way**

Southeast Michigan United Way  
1212 Griswold  
Detroit, MI 48226  
Phone: 313-226-9200  
Website: <http://www.uwsem.org/>

Serves: Macomb, Oakland and Wayne counties.

### **United Way of Monroe County, Inc.**

216 N. Monroe St  
Monroe, MI 48162-2620  
(734) 242-1331  
Web site: <http://www.monroeuw.org/>

### **United Way of St. Clair County**

1723 Military Street  
Port Huron, MI 48060  
Phone: 810 985-8169  
Fax: 810 982-7202  
Web site: <http://uwscemi.org/>

### **Washtenaw United Way**

2305 Platt Road  
Ann Arbor, MI 48104  
Phone: (734) 971-8200  
Robert J. Miller  
Phone: (734) 971-8200  
Fax: (734) 971-6230  
Email: [rmiller@wuway.org](mailto:rmiller@wuway.org)  
Web site: <http://www.wuway.org/>  
Web site: <http://uw211southcentralmi.org/>

Serves: Washtenaw, Livingston, and Monroe Counties

## **Leadership Programs**

### **Leadership Detroit**

One Woodward Ave., Suite 1900  
P.O. Box 33840  
Detroit MI 48232-0840  
Phone: (313) 596-0401  
Email: [tcastill@detroitchamber.com](mailto:tcastill@detroitchamber.com)  
Web site: [http://www.detroitchamber.com/programs\\_services/index.asp?cid=62](http://www.detroitchamber.com/programs_services/index.asp?cid=62)

To provide the foundation for a lifelong commitment to leadership by creating awareness of key issues that affect the Detroit region and to challenge emerging and existing community leaders to bring about positive change in the community through informed leadership.

### **Michigan Leadership Development Program**

P.O. Box 30013  
Lansing, MI, 48909  
Phone: (517) 373-3400  
Fax: (517) 241-2910  
Email: [internship@michigan.gov](mailto:internship@michigan.gov)  
Web site: <http://www.michigan.gov/mldp>

The Michigan Leadership Development Program (MLDP), initiated in 2003 by Governor Jennifer M. Granholm, is designed to seek out and nurture the young people who will one day lead our state.

Participants obtain a broad overview of how state government operates. Meaningful, hands-on work experience, assignment to special projects, direct interaction with experienced personnel and senior staffers, as well as service activities within local Michigan communities (e.g., Habitat for Humanity, American Red Cross, elementary school literacy program volunteering) are all components of the program. In short, the MLDP provides a younger generation with invaluable governmental experience, personal development and the immense rewards of public service.

### **Michigan Nonprofit Leadership Institute**

1048 Pierpont Dr, Suite 3  
Lansing, MI 48911  
Phone: (517) 492-2400  
Toll Free: (888) 242-7075 (MI Only)  
Help Line: (877) 777-7126  
Fax: (517) 492-2410  
Mitzy Sharp Futro, Co-Director,  
Michigan Nonprofit Leadership Institute  
Phone: (313)-309-1650  
Email: msharpfutro@mnaonline.org  
Email: mnaweb@mnaonline.org  
Web site: <http://www.mnaonline.org/leadership.asp>

### **Michigan Nonprofit Leadership Institute**

Metro Detroit Partnership  
7375 Woodward Avenue, Suite 2730  
Detroit, MI 48202  
Phone: (313) 309-1650  
Help Line: (877) 777-7126 or (313) 309-1667  
Fax: (313) 309-1651

The purpose of the Michigan Nonprofit Leadership Institute is to positively impact the long-term accountability, effectiveness, and commitment of professional leaders within the nonprofit sector.

### **The University of Michigan - Dearborn**

Leadership Programs  
4901 Evergreen Road  
Dearborn, Michigan 48128  
Phone: (313) 593-5390  
Email: [student\\_activities@umd.umich.edu](mailto:student_activities@umd.umich.edu)  
Web site: [http://sao.umd.umich.edu/sao\\_leadership/](http://sao.umd.umich.edu/sao_leadership/)

### **National Resources**

#### **Women's Business Enterprise National Council (WBENC)**

1120 Connecticut Avenue, NW  
Suite 1000  
Washington, DC, 20036

Phone: (202) 872-5515  
Fax: (202) 872-5505  
Web site: <http://www.wbenc.org/>

WBENC is a 501(c)(3) nonprofit organization that seeks and accepts donations from corporations, foundations and individuals to support its mission and programs.

The Women's Business Enterprise National Council (WBENC) is dedicated to advancing the success of certified women's business enterprises, government agencies and corporate members in partnership with its affiliated women's business organizations.

## **Economic Development**

### **Livingston County**

#### **Economic Development Council of Livingston County**

1240 Packard Drive, Suite 101  
Howell, MI 48843  
Phone: (517) 546-0822  
Fax: (517) 546-4084  
Email: [Information@livingstonedc.com](mailto:Information@livingstonedc.com)  
Web site: <http://www.livingstonedc.com/>

Economic Development Council (EDC) is a nonprofit agency dedicated to the creation and sustainability of economic opportunities in-sync with the quality of life and unique characteristics of Livingston County.

EDC is a one-stop resource for businesses seeking growth in Livingston County, with services ranging from employee retention, transportation and housing, to site location assistance, job training grants and tax abatements.

#### **Livingston County Satellite Office**

SBTDC  
131 S. Hyne St.  
Brighton, MI 48116  
Phone: (810) 227-5086  
Fax: (810) 227-5940  
Dennis Whitney, Satellite Director  
E-mail: [dennisw@livingstonsbtdc.org](mailto:dennisw@livingstonsbtdc.org)

### **Macomb County**

#### **City of Eastpointe Economic Development Division**

23200 Gratiot Avenue  
Eastpointe, MI 48021  
Steve Horstman, Director  
Phone: (586) 445-5016  
Fax: (586) 445-5191  
Email: [webmaster@eastpointecity.org](mailto:webmaster@eastpointecity.org)  
Web site: <http://www.cityofeastpointe.net/econdev.htm>

The Economic Development division provides support for local business in the areas of relocation and expansion needs. The division is also available to assist with businesses looking to locate within the city. Demographic, market and community profile information, as well as other information can be found within this office and the Director will be happy to assist businesses in whatever ways possible. The Economic Development Director will team up with other departments to support with the processing/obtaining of building and site plan reviews, permits, inspections, and other requirements.

#### **Macomb County Department of Planning & Economic Development**

Macomb County Small Business & Technology Development Center (SBTDC)

1 S. Main, 7th Floor  
Mount Clemens, MI 48083  
Phone: (586) 469-5285  
Fax: (586) 469-6787  
Bob Madigan, Business Consultant  
Email: bob.madigan@macombcountymi.gov  
Don Morandini, Regional Director  
Lisa Hunter, Business Counseling Aide  
Email: lisa.hunter@macombcountymi.gov  
Email: don.morandini@macombcountymi.gov  
Robert J. Tess, Manager,  
Economic Development Services Group  
Email: BOB.TESS@macombcountymi.gov  
Email: SBTDC@macombcountymi.gov  
Web site: <http://www.gvsu.edu/misbtdc/region10>

Counties Served: Macomb, St. Clair

## **Monroe County**

### **Bedford Township Community Development and Planning**

8100 Jackman Road, Box H  
Temperance, Michigan 48182-0507  
Phone: (734) 847-6791 Ext. 135  
Fax: (734) 847-7809  
Dennis Jenkins, Community Development and Planning Coordinator  
Email: djenkins@bedfordmi.org  
Web site: <http://www.bedfordmi.org/>

The Community Development and Planning Department is responsible for several areas including processing all applications for property re-zoning, site plan approval, subdivision plat reviews, and other site development issues. In addition the department coordinates projects such as Economic Development, Master Plan Update, Zoning Ordinance development, and maintenance of the Geographic Information System for Bedford Township.

### **Monroe County Industrial Development Corporation**

SBTDC  
102 E. Front St.  
P.O. Box 926  
Monroe, Michigan 48161-0926  
Phone: (734) 241-8081  
Phone: (734) 241-8754  
Fax: (734) 241-0813  
Bill Morris, Satellite Director  
E-mail: [mail@monroecountyidc.com](mailto:mail@monroecountyidc.com)  
Tim Lake, Business Consultant  
E-mail: [tlake@monroecountyidc.com](mailto:tlake@monroecountyidc.com)  
Web site: <http://www.monroecountyidc.com/>

The Monroe County IDC can provide information about Monroe County's economic environment along with many valuable services. For those considering locating their business in Monroe County, we can provide information about available sites, tax incentives, demographics, and workforce statistics. We also serve businesses that are already located in Monroe County with information for expansion, development, training and business seminars.

Community Development and Planning

### **Monroe County Planning Department**

125 East Second Street

Monroe MI 48161

Phone: (734) 240-7385

Fax: (734) 240-7385

Web site: <http://www.co.monroe.mi.us/>

In addition to the activities that are mandated by ordinance or statute, the Planning Department performs a wide range of services and activities, including research, coordination, support, management, and programming in relation to County government. In particular, many requests for administrative assistance from the County Board of Commissioners and the County Administrator are fulfilled, including grant preparation, economic development activities, special studies, and graphic services.

### **City of Monroe Economic Development Dept.**

2929 E. Front St. P.O. Box 585

Monroe, MI 48161

Phone: (734) 241-6480

Fax: (734) 241-0813

Pamela D. Stanley, Dir.

Email: [pds@portofmonroe.com](mailto:pds@portofmonroe.com)

Web site: <http://www.portofmonroe.com/>

To provide a functional industrial and economic base to the Community of Monroe and the State of Michigan by developing and encouraging development within the established boundaries of the Port of Monroe pursuant to sound policies protecting the environment and the health and welfare of the Community.

## **Oakland County**

### **MI-SBTDC Serving Oakland County**

2727 Second Ave., Suite 120

Detroit, MI 48201

Phone: (313) 967.9295 ext 105

Fax: (313) 967.9296

Patricia Salo, Associate Regional Director

E-mail: [psalo@emich.edu](mailto:psalo@emich.edu)

### **Oakland County Economic Development Services**

County Service Center

2100 Pontiac Lake Rd., Dept. 412

Waterford, MI 48328-0412

Lola Are, Business Services Rep

Phone: (248) 975-9636  
Email: [arel@oakgov.com](mailto:arel@oakgov.com)  
Email: [businessdevelopment@oakgov.com](mailto:businessdevelopment@oakgov.com)  
Web site: <http://www.oakgov.com/econ/>  
Economic Development Team: [http://www.oakgov.com/econ/contact\\_us/#1](http://www.oakgov.com/econ/contact_us/#1)

## **Oakland County Planning & Economic Development Services**

Business Development Services  
Planning and Economic Development Services  
County Service Center  
2100 Pontiac Lake Road, Bldg. 41 West  
Waterford, MI 48328-0412  
Phone: (248) 858-0720  
Web site: <http://www.oakgov.com/peds/>

The Oakland County Planning & Economic Development Services (PEDS) has abundant resources to ensure the growth and profitability of your business. And we're committed to supporting existing area businesses and increasing our economic base by attracting new companies.

## **St. Clair County**

### **Economic Development Alliance of St. Clair County**

SBTDC  
735 Erie Street, Suite 250  
Port Huron, Michigan 48060  
Phone: (810) 982-9511  
Toll Free: (877) 982-9511  
Fax: (810) 982-9531  
David Haynes, Business Consultant  
Email: [dhaynes@edascc.com](mailto:dhaynes@edascc.com)  
Doug Alexander, Executive Director  
Email: [dalexander@edascc.com](mailto:dalexander@edascc.com)  
Rene Stephan, Business Consultant  
Email: [rstephan@edascc.com](mailto:rstephan@edascc.com)  
Tina Frazer, Business Counseling Aide  
Email: [tfrazer@edascc.com](mailto:tfrazer@edascc.com)  
Email: [eda@edascc.com](mailto:eda@edascc.com)  
Web site: <http://www.edaofstclaircounty.com/>

Today the Economic Development Alliance of St. Clair County has as its primary mission the creation and retention of new jobs to assure the long-term financial viability of the St. Clair County area. Working with both the public and private sectors, the EDA aggressively pursues a wide variety of economic development opportunities for the long-term success of St. Clair County.

## **Washtenaw County**

### **Ann Arbor Economic Development**

Ann Arbor SPARK  
201 S. Division St., Suite 430

Ann Arbor, MI 48104  
Phone: (734) 761-9317  
Amy Cell, Managing Director, Talent Enhancement  
Phone: (734) 821-0075 (Office)  
Phone: (734) 734-657-0370 (Cell)  
Email: amy@AnnArborSPARK.org  
Web site: <http://www.annarborspark.org/>  
Web site: <http://www.annarborspark.org/business-resources/>

Our mission is to advance the economic development of innovation-based businesses in the Ann Arbor region by offering programs, resources, and proactive support to business at every stage, from start-ups to large organizations looking for expansion opportunities.

Our services focus on building our innovation-focused community through continual proactive support of entrepreneurs, regional businesses, university tech transfer offices, and networking organizations. By attracting and effectively deploying talent, investment, and other resources, Ann Arbor SPARK helps to accelerate the growth of innovation-focused companies and jobs in the area.

### **Center for Empowerment and Economic Development**

2002 Hogback Road, Suite 12  
Ann Arbor, Michigan 48105  
Phone: (734) 677-1400  
Fax: (734) 677-1465  
Email: [info@miceed.org](mailto:info@miceed.org)  
Web site: <http://www.miceed.org/>

The Center for Empowerment & Economic Development is committed to empowering women and minorities economically through business development training, vendor certification, business-to-business networking and access to capital assistance programs.

We provide effective business tools and remove barriers that hinder development of successful, sustainable businesses. Our work strengthens the community by building partnerships and leveraging resources that increase business growth opportunities.

### **MI-SBTDC Regional Office**

306 Owen Bldg  
300 W. Michigan Ave  
YPSILANTI, MI 48197  
Phone: (734) 487-0355  
Fax: (734) 481-3354  
Paul Nucci, Program Communications Coordinator  
E-mail: [pnucci@emich.edu](mailto:pnucci@emich.edu)  
Richard King, Regional Director  
E-mail: [rking@emich.edu](mailto:rking@emich.edu)  
Stacey Blair, Student Assistant  
E-mail: [sblair@emich.edu](mailto:sblair@emich.edu)  
Tameka Bow, Program Administration Coordinator  
E-mail: [tbow@emich.edu](mailto:tbow@emich.edu)

### **Michigan Small Business & Technology Development Center** Washtenaw Community College

Director: Charles Penner  
Phone: (734) 547-9170  
Fax: (734) 547-9178  
Email: sbtdc@wccnet.org  
Web site: <http://www.gvsu.edu/misbtdc/region12>

Counties Served: Hillsdale, Jackson, Lenawee, Washtenaw

### **The New Enterprise Forum (NEF)**

New Enterprise Forum  
115 West Huron Street, 3rd Floor  
Ann Arbor, MI 48104  
Phone: (734) 665-4433  
Email: [info@NewEnterpriseForum.org](mailto:info@NewEnterpriseForum.org)  
Web site: <http://www.newenterpriseforum.org/>

The New Enterprise Forum (NEF) is a not-for-profit corporation founded in 1986 to help entrepreneurs prosper and grow. We link entrepreneurs to management expertise, potential joint venture partners, mentors, business services, capital, and other critical resources.

### **Washtenaw County Economic Development Corporation**

220 North Main Street  
PO Box 8645  
Ann Arbor, Michigan 48107-8645  
Greg Fronizer, Director of Finance and Administration  
Phone: (734) 761-9317  
Email: [greg@annarborusa.org](mailto:greg@annarborusa.org)  
Web site: <http://www.ewashtenaw.org/working/>

## **Wayne County**

### **Detroit Economic Growth Corporation**

500 Griswold St., Ste. 2200  
Detroit, MI, 48226  
Phone: (313) 963-2940  
Fax: (313) 963-8839  
Web site: <http://www.degc.org/>

The Detroit Economic Growth Corporation is a private non-profit organization that is dedicated to creating new investment and jobs in the city of Detroit by providing technical, financial and development assistance to the city and the business community, from the start-up entrepreneur to the multinational corporation. By combining public sector policy and direction with private sector leadership, we are able to actively strengthen Detroit's economic base.

The DEGC Business Development team is dedicated to business retention and expansion in order to maintain the health of Detroit's local economy and ensure long-term growth of the city's employment base. Our full-time staff of economic development professionals is waiting to lend their expertise to existing employers in workforce development and providing ombudsman services to resolve issues that may impact business success.

Our business retention services can help businesses cut through red tape with city government and other agencies. We strategize with Detroit businesses to figure out the best way to expand their current locations or find other locations within the city. We also assist with tax credits, abatements, workforce development needs, and other services that an existing business might need to stay competitive.

### **Detroit Hispanic Development Corporation (DHDC)**

1211 Trumbull  
Detroit, MI 48216  
Phone: (313) 967-4880  
Fax: (313) 967-4884  
TDD: (800) 649-3777  
Web site: <http://www.dhdc1.org/>

We provide quality, culturally appropriate programs and services in partnership with education, business, and the community in order to overcome barriers to employment, education and healthy lifestyles. We believe that by assisting individuals to recognize their own strengths and skills they are able to make life-changing choices and transform not only their lives, but our community as well. We know that our greatest strength is our ability to respond to the changing needs of our community.

### **Detroit Regional Economic Partnership (DREP)**

Detroit Regional Chamber  
One Woodward Ave., Suite 1900  
P.O. Box 33840  
Detroit MI 48232-0840  
Phone: (866) MBR-LINE  
Fax: (313) 964-0183  
Email: [members@detroitchamber.com](mailto:members@detroitchamber.com)  
Web site: [http://www.detroitchamber.com/business\\_development/](http://www.detroitchamber.com/business_development/)

The Detroit Regional Economic Partnership serves as the business development arm of the Chamber. In this capacity, the Partnership works to develop economic sustainability by attracting people, dollars and jobs to the region. This could mean helping a company open a manufacturing facility, or simply establishing a sales office within the region.

### **Downriver Community Conference Economic Development**

15100 Northline  
Southgate, MI 48195  
Contact: Paula Boase  
Phone: (734) 281-0700 Ext. 129  
Fax: (734) 281.3418  
E-mail: [paulab@dccwf.org](mailto:paulab@dccwf.org)  
Web site: <http://www.dccwf.org/>

### **Jefferson East Business Association**

14628 E. Jefferson Avenue  
Detroit, MI 48215  
Phone: (313) 331-7939  
Fax: (313) 331-0311  
Acquanetta Sproule, Intake Assistant  
E-mail: [asproule@jeffersoneast.org](mailto:asproule@jeffersoneast.org)

Josh Elling, Satellite Director  
E-mail: [jelling@jeffersoneast.org](mailto:jelling@jeffersoneast.org)

### **Michigan Downtown Association**

Philip Hansen, Executive Director  
108 West Saginaw Street  
St. Louis, MI 48880  
Phone: (989) 681-3017  
Fax: (989) 681-3842  
Web site: <http://www.michigandowntowns.com>

The Michigan Downtown Association was formed to encourage good development, redevelopment and improvement of communities throughout the State of Michigan, with special emphasis on downtown areas within the State.

### **Michigan Economic Developers Association**

P. O. Box 15096  
Lansing, MI 48901-5096  
Phone: (517) 241-0011  
Fax: (517) 241-0089  
Executive Director, John Avery  
Phone: (517) 241-0011  
Email: [avery.john@medaweb.org](mailto:avery.john@medaweb.org)  
Web site: <http://www.medaweb.org/>

The Michigan Economic Developers Association (MEDA), founded in 1960, exists to advance economic development throughout Michigan, and increase the individual member's effectiveness in the economic development profession.

The association's goal is to provide a variety of services and programs which will enhance your ability and skills in economic development. Through education, legislative updates, public relations and networking, MEDA makes it possible for you to do your job more efficiently and effectively.

### **NextEnergy**

461 Burroughs  
Detroit, MI 48202  
Phone: (313) 833-0100  
Fax: (313) 833-0101  
Web site: <http://www.nextenergy.org/>

NextEnergy is a nonprofit, 501(c) (3) organization, founded in 2002 with assistance from the Michigan Economic Development Corporation. The Center's initial charge was to implement an economic development strategy for the State of Michigan to accelerate research, development and manufacturing of alternative energy technologies (AET) to advance the Alternative Energy Technology (AET) industry in Michigan.

The Center is located in a new facility which opened in May 2005 near Detroit's Wayne State University campus. NextEnergy is governed by a board of directors and operated by a small management and consulting staff to achieve the organization's mission.

### **Schoolcraft College SBTDC**

18600 Haggerty Road  
Livonia, MI 48152  
Phone: (734) 462-4438  
Fax: (734) 462-4439  
Amy Reid, Director  
E-mail: areid@schoolcraft.edu  
Meri Dembrow, Business Consultant  
E-mail: mdembrow@schoolcraft.edu  
Sara Gumina, Intake Assistant  
E-mail: sgumina@schoolcraft.edu

### **Small Business & Technology Development Centers**

Regional Host Office  
Eastern Michigan University  
306 Gary M. Owen Building  
300 West Michigan Avenue  
Ypsilanti, MI 48197  
Phone: (734) 487-0355  
Fax: (734) 481-3354  
Email: emu.sbdc@emich.edu  
Web site: <http://www.gvsu.edu/misbtdc/region9>

Counties Served: Monroe, Oakland, Wayne

### **Southern Wayne County Regional Chamber**

20600 Eureka Road, Ste. 315  
Taylor, Michigan 48180-5306  
Phone: (734) 284-6000  
Fax: (734) 284-0198  
Sandy Mull, Business Services Rep  
Email: [info@swccc.org](mailto:info@swccc.org)  
Web site: <http://www.swccc.org/>

Our mission is to create opportunities to expand local firms, attract business investments, enhance quality of life opportunities in our region and facilitate services and activities within all communities.

Serving: Southern Wayne County

### **TechTown Entrepreneurial Suite**

440 Burroughs Street  
Detroit, MI 48202  
Phone: (313) 879-5250  
Fax: (313) 875-5850  
Web site: <http://www.techtownwsu.org/>

Located in the heart of the Woodward Technology Corridor. TechTown has developed a track record of propelling entrepreneurs to greater success.

TechTown is a community of entrepreneurs, investors, mentors, service providers and corporate partners creating an internationally recognized entrepreneurial village in the city of Detroit.

## **Wayne County Department of Economic & Neighborhood Development**

323 Wayne County Building

600 Randolph

Detroit, MI 48226

Phone: (313) 224-0410

Phone: (313) 967-3844 - Urban Loan Program

Phone: (313) 224-0820 - SBA/504 Loan Program

Web site: <http://www.waynecounty.com/jed/>

The Wayne County Department of Economic & Neighborhood Development was established to work with local businesses to help them expand their opportunities and to recruit new businesses to the County. Additionally, the County can promote job development through programs that improve the environmental and transportation quality of the County, which in turn, improves the climate for business development.

County office committed to stimulating economic growth in Wayne County communities and creating jobs for residents. Administers the Urban Loan Fund, which provides loans to minority-owned businesses and businesses located in designated distressed communities, and the SBA 504 Loan Program, which provides loans to small and medium-sized businesses when the financing will help retain or create jobs, export products or services, or expand business ownership opportunities in Macomb or Wayne counties.

## **Wayne County One-Stop Business Resource Center**

2727 Second Avenue Suite 120

Detroit, MI 48201

Phone: (866) 561-STOP (7867)

Phone: (313) 967-9295

Fax: (313) 967-9296

Latifa Bradwell, Business Consultant

E-mail: [lbradwell@emich.edu](mailto:lbradwell@emich.edu)

Stan Goff, Business Consultant

E-mail: [cfggoff@yahoo.com](mailto:cfggoff@yahoo.com)

Web site: <http://www.waynecounty.com/onestop>

A Program under the Greater Wayne Economic Development Corporation, the Wayne County One-Stop Business Resource Center provides a "single point of contact – at one location" with a two-fold mission:

- 1) Receive personal assistance with Wayne County business programs and services
- 2) Receive assistance in business development and growth

1) The One-Stop Business Resource Center will assist Wayne County businesses (from start-ups to mature) with County business programs like the SBA 504 loans, the Urban Loan Fund, certification, and employee healthcare, as well as services such as County licenses, permits, regulations, GIS mapping, bid opportunities, contract management, site development, and real estate availability.

2) The One-Stop Business Resource Center will also analyze business trends and issues and conduct seminars and conferences useful for proactively addressing anticipated changes in the business

environment. In addition, as a MI Small Business Development & Technology Center (MI-SBTDC), the One-Stop will perform an in-depth business assessment and, based on the assessment, assist in securing capital, counseling and/or training. This will all be accomplished by the One-Stop Center and through a Consortium Partnership (a collaboration of business service providers), agreeing to collectively focus their resources to assist Wayne County businesses in their development and growth, thus maximizing results and positively impacting Wayne County and Michigan economic stability.

## **State of Michigan**

### **Community Economic Development Association of Michigan (CEDAM)**

1000 South Washington Ave, Suite 101  
Lansing, Michigan 48910-1647  
Phone: (517) 485-3588  
Fax: (517) 485-3043  
Email: [staff@cedam.info](mailto:staff@cedam.info)  
Web site: <http://www.cedam.info/>

The Community Economic Development Association of Michigan (CEDAM) promotes rebuilding neighborhoods and revitalizing communities throughout Michigan. CEDAM is a nonprofit tax-exempt organization established in 1998. It is a voluntary association of community development corporations (CDCs), individuals, and other organizations interested in promoting and expanding community-based housing and economic development across the state of Michigan.

### **Michigan Economic Development Corporation (MEDC)**

300 N. Washington Square  
Lansing, MI 48913  
Phone: (888) 522-0103  
Aaron Young - Business Development Manager  
Cell Phone: (313) 475-4273  
Fax: (517) 335-1762  
Email: [younga3@michigan.org](mailto:younga3@michigan.org)  
Web site: <http://www.michiganadvantage.org/>

Whether it's an expansion, a relocation, or even a concern with another agency of state government, the Michigan Economic Development Corporation (MEDC) can help. From site location assistance to job training grants, from help with permits to tax abatements, we're the state's official economic development corporation -- a one-stop resource for businesses seeking to grow in Michigan.

### **Small Business & Technology Development Center (SBTDC)**

#### **State Headquarters**

Grand Valley State University - Depot  
510 West Fulton - Grand Rapids, MI 49504  
Phone: (616) 331-7480  
Fax: (616) 331-7485  
Email: [sbtdchq@gvsu.edu](mailto:sbtdchq@gvsu.edu)  
Web site: <http://www.gvsu.edu/misbtdc>

The Michigan Small Business & Technology Development Center (MI-SBTDC) enhances Michigan's economic well-being by providing counseling, training, research and advocacy for new ventures, existing small businesses and innovative technology companies. With offices statewide, the MI-

SBTDC positively impacts the economy by strengthening existing companies, creating new jobs, retaining existing jobs, and assisting companies in defining their path to success.

**American Society for Quality (ASQ)**

P.O. Box 3005

Milwaukee, WI 53201-3005

or

600 North Plankinton Avenue

Milwaukee, WI 53203

Phone: (800) 248-1946 (United States and Canada only)

Fax: (414) 272-1734

Web site: <http://www.asq.org/>

The American Society for Quality (ASQ) is the world's leading authority on quality. With more than 100,000 individual and organizational members, this professional association advances learning, quality improvement, and knowledge exchange to improve business results, and to create better workplaces and communities worldwide. As champion of the quality movement, ASQ offers technologies, concepts, tools, and training to quality professionals, quality practitioners, and everyday consumers, encouraging all to Make Good Great®.

## **Government**

### **A Citizen's Guide To State Government**

Web site: <http://www.legislature.mi.gov/>

### **Bureau of Workforce Transformation**

201 N. Washington Square, 5th Floor

Lansing, MI 48913

Phone: (517) 335-5858

Dawn Sweeney

Email: [SweeneyD@Michigan.gov](mailto:SweeneyD@Michigan.gov)

Email: [21stcentury@michigan.gov](mailto:21stcentury@michigan.gov)

### **Council for Labor and Economic Growth (CLEG)**

Ottawa Building - 4th Floor

611 W. Ottawa St.

P.O. Box 30004

Lansing, MI 48909

Phone: (517) 241-8408

Fax: (517) 241-8493

Alisande Henry, Manager

Phone: (517) 241-2336

Email: [henrya@michigan.gov](mailto:henrya@michigan.gov)

Web site: <http://www.michigan.gov/cleg>

CLEG is staffed by a full-time core team within the Department of Labor & Economic Growth. The Advisory Administration Unit (AAU) is responsible for providing administrative, operational, and technical support to the Council, delivering a high level of professional events planning, logistics coordination, agenda development, and facilitation.

In addition to staffing the Council, the Unit is responsible for certification of the Michigan Works! Service Centers that operate statewide, and certification of the 25 local Workforce Development Boards (WDBs), Youth Councils, and Education Advisory Groups (EAGs).

### **Equal Employment Opportunity Commission (EEOC)**

Patrick V. McNamara Building

477 Michigan Avenue Room 865

Detroit, MI 48226

Phyllis Tucker-Wells

Phone: (313) 226-7469

Fax: (313) 226-4610

Email: [phyllis.tucker-wells@eeoc.gov](mailto:phyllis.tucker-wells@eeoc.gov)

Web site: <http://www.eeoc.gov/>

The Equal Employment Opportunity Commission, or EEOC, is a United States federal agency tasked with ending employment discrimination in the United States. Signed into law by President John F. Kennedy by Executive Order 10925, it can bring suit on behalf of alleged victims of discrimination against private employers. It also serves as an adjudicator for claims of discrimination brought against federal agencies.

## **Michigan Department of Education (MDE)**

608 W. Allegan Street  
P.O. Box 30008  
Lansing, MI 48909  
Phone: (517) 373-3324  
Email: MDEweb@michigan.gov  
Web site: <http://www.michigan.gov/mde>

## **Michigan Department of Environmental Quality (DEQ)**

### **Lansing Headquarters**

525 West Allegan Street  
P.O. Box 30473  
Lansing, MI 48909-7973  
Phone: (517) 373-7917  
Toll Free: (800) 292-4706 (Within Michigan)  
Web site: <http://www.michigan.gov/deq>

### **SE Michigan District Office**

27700 Donald Court  
Warren, MI 48092-2793  
Phone: (586) 753-3700  
Fax: (586) 751-4690

### **Detroit Field Office**

Cadillac Place  
3058 West Grand Boulevard, Suite 2-300  
Detroit, MI 48202-6058  
Phone: (313) 456-4700  
2nd Floor Fax: (313) 456-4692  
9th Floor Fax: (313) 456-4662

The Department of Environmental Quality's centralized financial operational support, human resources, and business services fall under the Financial and Business Services Division. The division is comprised of the Office of Financial Management, the Office of Human Resources, the Office of Business Services, and the Budget Development Office. The division is responsible for providing consistent financial controls, human resources, policy direction, and general operational support throughout the entire DEQ Lansing and field-based organizational structure.

## **Michigan Department of Human Services (DHS)**

P.O. Box 30037  
235 S. Grand Ave.  
Lansing, Michigan 48909  
Phone: (517) 373-2035  
Fax: (517) 335-6101  
Web site: <http://www.michigan.gov/dhs/>

## **Michigan Department of Labor & Economic Growth (DLEG)**

P.O. Box 30004

Lansing, MI 48909  
Phone: (517) 373-1820  
Fax: (517) 373-2129  
Web site: <http://www.michigan.gov/dleg>

The Corporation Division is charged with promoting economic growth by facilitating the formation and development of business entities in Michigan while ensuring compliance with reporting and registration requirements.

### **Michigan Department of Labor and Economic Growth - UIA**

Bureau of Workers' Disability Compensation/Wage and Hour Division  
7150 Harris Dr.  
Lansing, MI 48913  
Wage and Hour Division  
Phone: (517) 322-1825  
Minimum Wage/Hour Standards  
Phone: (866) 500-0017

Enforces the Michigan Minimum Wage Law which establishes minimum hourly and overtime (work in excess of 40 hours per week) pay rates in private businesses which gross less than \$500,000 per year; the Prevailing Wage Act, which establishes the wage and fringe benefit rates paid to construction workers employed on state-financed or -sponsored construction projects; and the Payment of Wages and Fringe Benefits Act, which regulates the payment of hourly wages, salaries, commissions, price rates, and certain fringe benefits, and which prohibits unauthorized deductions. (Most public inquiries received by this office relate to non-payment of wages or unauthorized payroll deductions. The office is responsible for all such inquiries, regardless of the size or type of employer.)

### **Michigan Homeland Security**

COL Peter Munoz, Director of State Police  
713 South Harrison Rd  
E. Lansing, MI 48823  
Phone: (517) 336-2686  
Web site: [www.michigan.gov/homeland/](http://www.michigan.gov/homeland/)

### **Michigan Occupational Safety and Health Administration (MIOSHA)**

P.O. Box 30643  
Lansing, MI 48909  
Phone: (517) 322-1814  
Fax: (517) 322-1775

The mission of the Michigan Occupational Safety and Health Administration (MIOSHA) is to help assure the safety and health of Michigan workers.

### **Michigan Rehabilitation Services (MRS)**

201 North Washington Square  
4th Floor, P.O. Box 30010  
Lansing, MI 48909  
Phone: (800) 605-6722 (toll free)  
Phone: (800) 605-6722 (toll free, TTY)  
Email: [mrs-customerassistance@michigan.gov](mailto:mrs-customerassistance@michigan.gov)

Web site: <http://www.michigan.gov/mrs>

MRS' mission focused Business Services program will yield significant opportunities to advance the aspirations and career opportunities for people with disabilities. Through a better understanding of employer needs and stronger relationships, Business Services can create opportunities to deliver a wider array of support services to the business community. Business Services challenge is to translate MRS support into benefits for employers.

To find a local MRS office, please visit the MRS Office Locator:

Web site: [http://www.michigan.gov/mdcd/0,1607,7-122-25392\\_41191---,00.html](http://www.michigan.gov/mdcd/0,1607,7-122-25392_41191---,00.html)

### **Michigan Talent Bank**

Phone: (888) 253-6855

Email: [MTBHelp@michigan.gov](mailto:MTBHelp@michigan.gov)

Web site: <http://www.michworks.org>

Whether you are looking for a job or looking for employees, the Michigan Talent Bank is the place to be. If you are a job seeker, search more than 15,000 new job openings monthly and post your resume so more than 40,000 employers can find it. If you are an employer, sign up to search more than 600,000 resumes for the ideal candidate and post your jobs to let job seekers find you. Best of all, it's free for all users. Try us today!

### **Occupational Safety & Health Administration (OSHA)**

200 Constitution Avenue, NW

Washington, DC 20210

Phone: (800) 321-6742

Web site: <http://www.osha.gov/>

### **Small Business Administration (SBA)**

477 Michigan Avenue, Room 515

Detroit, Michigan 48226

Phone: (313) 226-6075 Ext. 225

Fax: (313) 226-4769

Annette Hall, Business Development Specialist

Email: [michigan@sba.gov](mailto:michigan@sba.gov)

Web site: <http://www.sba.gov/mi>

The U.S. Small Business Administration (SBA) was created in 1953 as an independent agency of the federal government to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. We recognize that small business is critical to our economic recovery and strength, to building America's future, and to helping the United States compete in today's global marketplace.

### **Unemployment Insurance Agency (UIA)**

PO Box 169

Grand Rapids, MI 49501-0169

Employer Customer Relations hotline

Phone: (800) 638-3994

Fax: (517) 636-0427

Web site: <http://www.michigan.gov/uia>

**U.S. Department of Labor**

Frances Perkins Building  
200 Constitution Avenue, NW  
Washington, DC 20210  
Phone: (877) 872-5627  
Email: [21stworkforce@dol.gov](mailto:21stworkforce@dol.gov)  
Web site: <http://www.dol.gov/21cw/>

**USGBC - U.S. Green Building Council (USGBC)**

U.S. Green Building Council  
1800 Massachusetts Avenue NW Suite 300  
Washington, DC 20036  
Phone: (800) 795-1747  
Email: [info@usgbc.org](mailto:info@usgbc.org)  
Web site: <http://www.usgbc.org/>

The U.S. Green Building Council (USGBC) is a 501(c)(3) non profit organization that certifies sustainable businesses, homes, hospitals, schools, and neighborhoods. USGBC is dedicated to expanding green building practices and education, and its LEED® (Leadership in Energy and Environmental Design) Green Building Rating System™.

## **Labor Market Information & Data**

### **Michigan Labor Market Information**

Labor Market Analysis Section  
3032 West Grand Boulevard Suite 9-100  
Detroit, Michigan 48202-6032  
Phone: (313) 456-3090  
Fax: (313) 456-3097  
Bruce Weaver  
Email: [WeaverB1@michigan.gov](mailto:WeaverB1@michigan.gov)  
Web site: <http://www.milmi.org/>

Counties Covered: Lapeer, Macomb, Monroe, Oakland, St. Clair, and Wayne.

It is your one-stop source for reliable information on recent employment trends, wages, detailed industries, and jobs in demand. It also is a great source of economic information on Michigan regions and counties.

### **Lansing, Ann Arbor and Central Michigan**

2110 South Cedar Street  
Lansing, Michigan 48910-3130  
Mark Reffitt, Labor Market Analyst  
Phone: (517) 492-5550  
Fax: (517) 487-0113  
Email: [reffittm@michigan.gov](mailto:reffittm@michigan.gov)  
Web site: <http://www.milmi.org/>

Counties Covered: Clare, Clinton, Eaton, Gratiot, Ingham, Ionia, Isabella, Lenawee, Livingston, and Washtenaw.

You can explore occupations, labor markets, geographic areas and industry projections and more.

An employer may find information about an industry, current wages for occupations, training providers that offer programs in the skills they need for their employees. A job seeker will be able to explore an occupation to find employment projections, average wages, the required skills, common tasks and short-term projections. You also can find employers and compare occupations.

If you are a researcher or policymaker, you can find industry statistics such as Covered Employment and Payrolls, Employment Projections as well as area and occupation data.

### **Census-U.S., State Data Centers**

#### **Library of Michigan - HAL**

702 West Kalamazoo Street  
Lansing, MI 48915  
Elisia L. Johnson  
Email: [johnsoee@michigan.gov](mailto:johnsoee@michigan.gov)  
Phone: (517) 373-2548  
Fax: (517) 373-5700  
Web site: <http://www.michigan.gov/hal/>

## **Michigan Economic Development Corporation**

Victor Office Center, 4th Floor

Lansing, MI 48913

Tom Nicholas

Email: [nicholas@michigan.org](mailto:nicholas@michigan.org)

Web site: <http://www.census.gov/sdc/www/misdc.html>

## **United Way for Southeastern Michigan**

1212 Griswold

Detroit, MI 48226

Mr. Kurt Metzger

[Kurt.Metzger@uwsem.org](mailto:Kurt.Metzger@uwsem.org)

Phone: (313) 226-9270

Fax: (313) 226-9489

## **Southeast Michigan Census Council (SEMCC)**

28300 Franklin Rd

Southfield, MI 48034

Phone: (248) 354-6520

Fax: (248) 354-6645

Email: [info@semcc.org](mailto:info@semcc.org)

Web site: <http://www.semcc.org/>

The Southeast Michigan Census Council is a 501(c)3 dedicated to promoting access to and use of area demographic and related statistics. The group has been active since the 1960's overseeing projects such as:

- Outlining census tract boundaries
- Creating and publishing the Census Tract Coding Guides
- Sponsoring census user's conferences, workshops and topic luncheons
- Providing networking opportunities for data users.

## **Michigan Works! Agencies**

Michigan Works Service Centers offer employer services comparable to those you might pay thousands of dollars for through private placement firms. Our centers are funded through federal and state monies, so you pay nothing for most services!

With our network we assist hundreds of employers throughout southeast Michigan. Our centers are designed to be a quick, easy-to-use option for both, matching job seeker skills and experience with employer need to produce satisfied customers on both ends of the spectrum.

### **Livingston County**

#### **Livingston County Michigan Works!**

1240 Packard Drive

Howell, MI 48843

Phone: (517) 546-7450

Fax: (517) 546-2353

Mary Switzer, Business Services Rep

Phone: (517) 552-2104

Web site: <http://www.lcmw.org>

Office hours: 8:00 a.m. to 5:00 p.m. M-F

### **Macomb/St. Clair County**

#### **Clinton Township/Sterling Heights Site**

43630 Hayes

Clinton Township, MI 48038

Phone: (586) 263-1501

Web site: <http://www.macomb-stclairworks.org>

Open 8:30 am- 5:00pm Monday-Friday (excluding Holidays)

#### **Mt. Clemens Customer Service Center**

75 North River Road

Mt. Clemens, MI 48043

Phone: (586) 469-7702

Fax: (586) 469-5082

Tom Kaltenback, Business Service Rep

Phone: (586) 783-8713

Web site: <http://www.macomb-stclairworks.org>

Open 8:30 am- 5:00pm, Monday-Friday (excluding Holidays)

#### **Roseville Customer Service Center**

15950 E. Twelve Mile Rd.

Roseville, MI 48066

Phone: (586) 477-9200

Fax: (586) 477-9238

Mike Busch, Business Service Rep

Phone: (586) 447-9215  
Email: [mikeb@macomb-stclairworks.org](mailto:mikeb@macomb-stclairworks.org)  
Web site: <http://www.macomb-stclairworks.org>

Open 8:30 am- 5:00pm Monday-Friday (excluding Holidays)

### **Port Huron Customer Service Center**

Port Huron Municipal Building  
100 Mc Morran, 6th Floor  
Port Huron, MI 48060  
Phone: (810) 966-3300  
John Anderson, Business Service Rep  
Phone: (810) 966-3322  
Web site: <http://www.macomb-stclairworks.org>

Open 8:30 am- 5:00pm Monday-Friday (excluding Holidays)

### **Warren Customer Center**

Majestic Plaza Shopping Center  
27850 Van Dyke (11.5 mile area)  
Warren, MI 48093-7220  
Phone: (586) 574-2170  
Web site: <http://www.macomb-stclairworks.org>

## **Monroe County**

### **Monroe Service Center**

Monroe County Employment and Training  
1531 N Telegraph  
Monroe, MI 48162  
Phone: (734) 240-7950  
Fax: (734) 240-7975  
Douglas J. Kuras  
Economic & Community Development Specialist  
Phone: (734) 240-7963  
Email: [DougK@mcetd.us](mailto:DougK@mcetd.us)  
Web site: <http://www.co.monroe.mi.us/>

Hours of Operation: Monday – Friday 8:00am – 5:00pm  
Cities Served: All of Monroe County  
Telegraph Rd at Stewart Rd

The Michigan Works! Monroe County Employment and Training Department (MCETD) formerly administered the Job Training Partnership Act (JTPA). As of July 1, 2000, JTPA was replaced with the Workforce Investment Act 1998. MCETD also receives state funding for the operation of Welfare Reform programs. Monroe County Employment and Training Department Monroe Service Center offers a set of core services to all customers who want them, without eligibility requirements. As the operator of Monroe County's Michigan Works! Monroe Service Center, we also work to meet the personnel needs of area employers at no cost. Monroe County Employment and Training Department provides employers, workers and job seekers a "One Stop" system that eliminates the confusion and

burden of multiple agencies by co-locating services from workforce development programs in one place. Both Employment Services and services under the Workforce Investment Act are offered at the Michigan Works! Monroe Service Center. Adjoining the Monroe Service Center is the Work First office where all Welfare Reform programs are administered.

## **Oakland County**

Whether you are an employer or a job seeker, Oakland County has nine electronically linked career centers to serve you. This county-wide Workforce Development System opens the door to thousands of employers and job seekers as it provides convenient one-stop access to job training programs and services.

### **Ferndale Service Center**

713 E. 9 Mile Rd.  
Ferndale, MI 48220  
Phone: (248) 545-0222  
Fax: (248) 545-6144

Hours of Operation:  
Monday thru Friday 8:00am - 5:00pm

### **Highland Service Center**

2218 S. Milford Rd.  
Highland, MI 48357  
Phone: (248) 889-0410  
Fax: (248) 889-4314

Hours of Operation:  
Monday thru Friday 8:00am - 5:00pm

### **Novi Service Center**

31150 Beck Road  
Novi, MI 48377  
Phone: (248) 926-1820  
Fax: (248) 926-1958

Hours of Operation:  
Monday thru Friday 8:00am - 5:00pm

### **Oak Park Service Center**

22180 Parklawn  
Room 111  
Oak Park, MI 48237  
Phone: (248) 691-8437  
Fax: (248) 545-0415

Hours of Operation:  
Monday thru Friday 8:00am - 5:00pm

**Oxford Service Center**

1370 S. Lapeer Rd.  
Oxford, MI 48371  
Phone: (248) 969-2399  
Fax: (248) 969-0836

Hours of Operation:  
Monday thru Friday 8:00am - 5:00pm

**Pontiac Service Center/Job Link Career Center**

1837 North Perry  
Pontiac, MI 48340  
Phone: (248) 276-1777  
Fax: (248) 276-9471

Hours of Operation:  
Mon, Tue, Thur. and Fri 8:00am - 5:00pm  
Wed 8:00am - 7:00pm

**Southfield Service Center**

21030 Indian  
Southfield, MI 48034  
Phone: (248) 796-4550  
Fax: (248) 796-4555  
Denise Van Hee, Business Service Rep  
Phone: (248) 796-4573

Hours of Operation:  
Monday thru Friday 8:00am - 5:00pm

**Services Overview:**

Recruitment including pre-screening of applicants, interview space for employers, job fairs, company specific recruiting days, talent bank registration and job postings, assessments as appropriate, labor market and wages information, development of job descriptions and shared postings with other county, out of count and state-wide networks. Training including Incumbent Worker Program, Classroom Training, On-the-Job Training, Work Experience, Basic Skills Training, and Job Search Assistance. Outplacement services including Rapid Response, Worker Orientations, and Workshops on interviewing, resume writing, and job search.

**Troy Service Center**

550 Stephenson Highway  
Suite 400  
Troy, MI 48083  
Phone: (248) 823-5101  
Fax: (248) 823-5113  
TTY: (800) 649-3777 or 711  
Jennifer Llewellyn, Program Coordinator  
Phone: (248) 823-5116  
Web site: <http://www.troycareercenter.com>

Hours of Operation:  
Monday thru Friday 8:00am - 4:30pm

#### Services Overview

Recruitment including prescreening, assessment, networking and outreach, Michigan Talent Bank, connection with WARN companies, Tax Credits, and Fidelity Bonding. Training including Incumbent Worker Funds, On-the-Job training funds, and Individualized Training Accounts. Rapid Response, Worker Orientation meetings, Outplacement Services (resume writing, interviewing skills, making a career change, stress management), facilitating connections with companies hiring similar worker skills, and access to Trade Adjustment Assistance program information.

#### **Waterford Service Center**

5195 Pontiac Lake Rd.  
Waterford, MI 48327  
Phone: (248) 682-3417  
Fax: (248) 682-0512  
Web Site: <http://www.waterford.k12.mi.us/careers>

Hours of Operation:  
Monday thru Friday 8:00am - 5:00pm

### **Washtenaw County**

#### **Washtenaw County Michigan Works! Service Center**

304 Harriet Street  
Ypsilanti, MI 48197  
Phone: (734) 481-2517  
Fax: (734) 481-2516  
Dorion Holbrook, Business Service Rep  
Phone: (734) 544-2952  
Web site: <http://etcs.ewashtenaw.org>

Hours of Operation: Mon, Wed and Fri 8:00am - 5:00pm  
Tue and Thur 8:00am - 8:00pm

### **Wayne County - Detroit**

#### **Detroit Workforce Development Department**

707 W. Milwaukee Avenue  
Detroit, MI 48202  
Phone: (313) 876-0674  
Fax: (313) 876-0686  
Email: [detroitmwa@emptrain.ci.detroit.mi.us](mailto:detroitmwa@emptrain.ci.detroit.mi.us)  
Web site: <http://www.ci.detroit.mi.us/employtrain>

The Mission of the Workforce Development Department, a Michigan Works! Agency is to promote the economic self-sufficiency of Detroit residents and to provide qualified workers to local employers through the delivery of cost-effective, high quality employment, training, and education services in partnership with businesses, community-based organizations, educational institutions, and governmental agencies.

**Detroit Service Center: Detroit's Work Place North**

707 W. Milwaukee Avenue  
Milwaukee at Third  
First Floor  
Detroit, MI 48202  
Phone: (313) 873-7321  
Fax: (313) 873-7360  
Shirley Manus, Business Services Rep  
Phone: (313) 876-0584  
Web site: <http://www.mycareereducation.org>

Hours of Operation: Mon – Fri 8:00am – 5:00pm  
Cities Served: Detroit  
West Milwaukee at Third St

**Detroit Service Center: Detroit's Work Place South**

455 W. Fort St. at First  
Second Floor  
Detroit, MI 48226  
Phone: (313) 962-9675  
Fax: (313) 962-3624  
Web site: <http://www.detroitworkplace.org>

Hours of Operation: Mon – Fri 8:00am – 5:00pm  
Cities Served: Detroit  
West Fort St at First

**Detroit Service Center: Employment Central of Detroit**

The Samaritan Center  
5555 Conner  
First Floor  
Detroit, MI 48213  
Phone: (313) 579-4900  
Fax: (313) 579-4903  
Web site: <http://www.employon.com>

Hours of Operation: Mon – Fri 8:00am – 5:00pm  
Cities Served: Detroit  
Between Shoemaker St. and Mack Ave.

**Detroit Service Center: Rosa Parks Satellite Center**

1300 Rosa Parks  
Detroit, MI 48216  
Phone: (313) 628-2230  
Fax: (313) 961-4416

Hours of Operation: Mon – Fri 8:00am – 5:00pm  
Cities Served: Detroit  
Between Michigan Ave. and Fort St.

**Detroit Service Center: SER Metro One Stop**

9301 Michigan Ave.  
Detroit, MI 48210  
Phone: (313) 846-2240  
Fax: (313) 846-2247  
Web site: <http://www.sermetro.org/>

Hours of Operation: Mon – Fri 8:00am – 5:00pm  
Cities Served: Detroit  
Michigan Ave East of Wyoming

**Wayne County - SEMCA  
Southeast Michigan Community Alliance**

25363 Eureka Rd.  
Taylor, MI 48180  
Phone: (734) 229-3500  
Fax: (734) 229-3501  
Email: [info@semca.org](mailto:info@semca.org)  
Susan D. Corey, M.Ed., CWDP, Workforce Development  
Manager  
Phone: (734) 229-3515  
Fax: (734) 229-3501  
Email: [susan.corey@semca.org](mailto:susan.corey@semca.org)  
Bill Hellar, CIO  
Phone: (734) 229-3527  
Fax: (734) 229-3501  
Email: [bill.hellar@semca.org](mailto:bill.hellar@semca.org)  
Web site: <http://www.semca.org/>

The Southeast Michigan Community Alliance is one of 25 Michigan Works! agencies created by the state to simplify public and business access to important educational, training, self help and economic development opportunities.

**Dearborn Service Center**

6451 Schaefer  
Dearborn, MI 48126  
Phone: (313) 945-8380  
Fax: (313) 624-9416  
Mustapha Mounajed, Business Services Rep  
Phone: (313) 945-8146  
Email: [mmounajed@accesscommunity.org](mailto:mmounajed@accesscommunity.org)

Hours of Operation: Mon, Wed, Thurs, and Fri 8:00am – 5:00pm and Tues 8:00am – 7:00pm

Cities Served: Open to anyone seeking One-Stop services, however they specialize in Arabic speaking population

Recruitment of talented employees from general laborers to executives, employer interview room, screening, testing and assessment services, work site support, on or off-site employer mediation, diversity training and consulting services

### **Grosse Pointe Service Center**

17888 Mack Ave  
Grosse Pointe, MI 48230  
Phone: (313) 343-5617  
Fax: (313) 343-5314

Hours of Operation: Monday – Friday 8:00am – 5:00pm  
Cities Served: Grosse Pointes, Harper Woods, Highland Park, Hamtramck  
Between Cadieux and Washington on the East side of Mack Ave.

### **Highland Park Service Center**

Highland Park Office  
Catholic Social Services Building (Temporary Location)  
9851 Hamilton Ave.  
Detroit, MI 48202  
Phone: (313) 826-0299  
Fax: (313) 865-0620  
Kevin Weeks, Business Service Rep  
Phone: (313) 736-5273  
Email: [kweeks@semca.org](mailto:kweeks@semca.org)  
Email: [employerservices@etdinc.com](mailto:employerservices@etdinc.com)  
Web site: <http://www.etdinc.com/>

Hours of Operation: Mon – Fri 8:00am – 5:00pm  
Cities Served: Hamtramck, Harper Woods, Highland Park, and Grosse Pointes (all)  
Woodward Ave. at Davison

### **Livonia Service Center**

30246 Plymouth Rd  
Livonia, MI 48150  
Phone: (734) 513-4900 Ext. 110  
Fax: (734) 513-0153  
Jerome Fisher, Business Services Field Rep  
Web site: <http://www.semca.org/ross.htm>

Hours of Operation: Mon, Wed, Thurs, and Fri 8:00am – 5:00pm and Tues 8:00am – 6:00pm

Cities Served: Dearborn, Dearborn Heights, Livonia, Northville, Northville Twp., Plymouth, Plymouth Twp., and Redford

Between Middlebelt Rd. and Merriman Rd. on the North side of Plymouth Rd.

### **Southgate Service Center**

Downriver Community Conference  
15100 Northline Suite 179  
Southgate, MI 48195  
Phone: (734) 362-3466  
Fax: (734) 281-3418  
Tim Polk, Business Service Rep  
Phone: (734) 362-3439

Email: [Tim.Polk@dccwf.org](mailto:Tim.Polk@dccwf.org)  
Web site: <http://www.dccwf.org/>

Hours of Operation: Mon, Wed, Thurs, and Fri 8:00am – 5:00pm and Tues 8:00am – 6:00pm

Cities Served: Allen Park, Brownstown, Ecorse, Flat Rock, Gibraltar, Grosse Ile, Lincoln Park, Melvindale, River Rouge, Riverview, Rockwood, Southgate, Taylor, Trenton, Woodhaven, and Wyandotte

Between I-75 and Dix-Toledo Rd. on the North side of Northline Rd (Just east of Sam's Club)

**Wayne Service Center**

3693 Metro Place Mall

Wayne, MI 48184

Phone: (734) 858-4284

Fax: (734) 858-4285

Linda Gierlack, Business Service Rep

Web site: <http://www.etdinc.com/>

Hours of Operation: Mon, Tues, Thurs, and Fri 8:00am – 5:00pm and Wed 8:00am – 6:00pm

Cities Served: Belleville, Canton, Garden City, Huron Twp., Inkster, Romulus, Sumpter Twp., Wayne, Westland, and Van Buren Twp

Between Wayne Rd. and Newburgh Rd. (Enter from Michigan Ave. E)

## Regional Initiatives

### Cool Cities

Email: [coolcities@michigan.gov](mailto:coolcities@michigan.gov)

Web site: <http://www.coolcities.com/>

Michigan's Cool Cities initiative is committed to the growth, revitalization and momentum of our communities. We have identified the following guiding principles as the framework to improve our communities. The principles are based on the best practices being used by the most competitive communities in the United States and around the world. We are employing these principles through initiatives that strengthen our communities so they will attract jobs and people, especially young people with the skills businesses are looking to recruit.

### Detroit Entrepreneurship Institute, Inc.

1010 Antietam

Detroit, MI 48207

Phone: (313) 877-9060 - Phone

Fax: (313) 877-9058 - Fax

Email: [detroitentrepreneurs@deibus.org](mailto:detroitentrepreneurs@deibus.org)

Web site: <http://www.deibus.org/>

It is the mission of the Detroit Entrepreneurship Institute, Inc. to provide entrepreneurship and economic literacy training and technical assistance to individuals in Southeast Michigan with barriers to accessing resources in order to enhance their economic condition and that of their community.

### Detroit Regional Manufacturing Skills Alliance

Detroit Regional Chamber

Robert Troutman, Director, Workforce Dev.

One Woodward Avenue, Suite 1900

Phone: (313) 596-0478

Email: [rtroutma@detroitchamber.com](mailto:rtroutma@detroitchamber.com)

The Detroit Regional Manufacturing Skills Alliance (DRMSA), goal is to see the manufacturing sector in Southeast Michigan remains and surpasses benchmarks in the field of quality and market share.

The DRMSA has four areas of concentration:

- a. Communication to and with the public (which also includes examining and improving the image of the industry)
- b. Connecting players with each other, helping to eliminate duplication of programs and aligning resources. Partnerships and Collaboration are key drivers
- c. Establishment of a web portal dedicated solely to manufacturing workforce needs. The portal will provide access to education and training courses, certificate programs, and degreed classes that are available to their incumbent workforce.
- d. Identification and marketing of model programs developed and delivered by various groups, especially those that have the manufacturers as a key element in the creation of curriculum and implementation.

### Detroit Renaissance

600 Renaissance Center, Suite 1760

Detroit, MI 48243-1802

Phone: (313) 259-5400

Fax: (313) 567-8355  
Email: [info@detroitrenaissance.com](mailto:info@detroitrenaissance.com)  
Web site: <http://www.detroitrenaissance.com/>

Detroit Renaissance is a private, non-profit leadership organization dedicated to accelerating the region's economic growth. The organization is composed exclusively of the chief executive officers of the region's most significant employers and largest universities and its operating budget is funded entirely through contributions from its members.

### **Information Security RSA**

Automation Alley  
Jennifer Bowden, Manager IS RSA  
2675 Bellingham, Troy, MI 48083  
Phone: (248) 457-3205  
Email: [bowdenj@automationalley.com](mailto:bowdenj@automationalley.com)  
Web site: <http://www.automationalley.com>

RSA Objectives: Address the critical need for a skilled and trained IS workforce in the health care and homeland security industries.

#### Goals:

- Promote awareness of the need for IS measures as an integral part of doing business. The RSA is developing an IS toolkit for small businesses, helping them to understand the issues and providing tools for meeting their IS needs.
- Develop skills in existing and new workers. As awareness of the need for IS increases, there will be a greater need for skilled IS employees; current employees may need skills upgrades and job seekers with these skills will be in demand.
- Develop career pathway information for IS. This information will inform the career development of current IS professionals; assist in developing on-the-job, apprenticeship, and internship opportunities for the current, emerging, and future workforce; and promote awareness of IS as a career path.
- Promote organizational and industry-wide process improvement. By promoting awareness of IS needs and providing tools to facilitate the development of a comprehensive IS plan, the RSA adds business value to individual organizations and promotes the growth and stability of industries across the region.

### **Michigan Regional Skills Alliances**

201 N. Washington Square  
Victor Office Center, 5th Floor  
Lansing, Michigan 48913  
Email: [rsa@michigan.gov](mailto:rsa@michigan.gov)  
Web site: <http://www.michigan.gov/rsa>

Globalization, rapid technological change, and changes in labor force demographics are among the major factors affecting businesses and workers in the 21st Century. Many businesses find it difficult to remain competitive in their industries. Both the Michigan Regional Skills Alliances and the No Worker Left Behind initiatives support employers and economic development needs by providing training to fill job vacancies in high demand fields that will bolster further economic growth.

### **New Economy Initiative for Southeast Michigan**

333 West Fort Street, Suite 2010  
Detroit, MI 48226-3134  
Phone: (313) 887-6117

Fax: (313) 961-2886

Web site: <http://www.neweconomyinitiative.org/>

The New Economy Initiative for Southeast Michigan is an innovative philanthropic initiative that will help restore southeast Michigan to a position of leadership in the new global economy. Ten national and local foundations have committed \$100 million to this unique eight-year effort. The New Economy Initiative is the largest philanthropic initiative focused on regional economic development in the country.

The goal of the initiative is to “accelerate the transition of Metro Detroit to an innovation based economy that expands opportunity for all.” It includes the seven-county metropolitan area of Wayne, Oakland, Macomb, St. Clair, Livingston, Lapeer and Washtenaw counties.

### **Next Energy**

461 Burroughs, Detroit, MI 48202

Phone: (313) 833-0100

Fax: (313) 833-0101

Web site: <http://www.nextenergy.org/>

NextEnergy is a nonprofit, 501(c) (3) organization, founded in 2002 with assistance from the Michigan Economic Development Corporation. The Center's initial charge was to implement an economic development strategy for the State of Michigan to accelerate research, development and manufacturing of alternative energy technologies (AET) to advance the Alternative Energy Technology (AET) industry in Michigan.

### **One D**

One Kennedy Square

777 Woodward Ave, Ste 500

Detroit MI 48226

Kathleen (Kat) Owsley, Director

Phone: (313) 202-6309

Email: [kat.owsley@oned.org](mailto:kat.owsley@oned.org)

Web site: <http://oned.org/>

One D is a collaboration created to transform metropolitan Detroit into one of the world's great regions. Founded by the CEO's of six regional civic organizations, One D is focused on the alignment of private, public and non-profit sectors toward the achievement of common, regional priorities.

### **Southeast Michigan Long Term Care RSA**

Detroit Workforce Development Dept.

John King, RSA Project Manager

707 W. Milwaukee Ave, Detroit, MI 48202

Phone: (313) 873-7321 ext 201

Email: [jking@detroitmi.gov](mailto:jking@detroitmi.gov)

The mission of the Long Term Care RSA is to “Enhance collaboration amongst long term care businesses, associations, educators and Michigan Works! Agencies, linking people to accessible training and fulfilling careers that meet the demand of employers and provide quality long-term health care.

- Increase Practical Nurse training capacity in Southeast Michigan.

- Assist in the passage of legislation and administrative rule to improve the quality, administration and outcomes of C.N.A. programs.
- With the assistance of our MWA Partners (Wayne, Oakland, Macomb, Washtenaw, City of Detroit) place at least 100 long term care workers per year into employment with long term care employers
- Administer and/or conduct training for continuing education credits (CEU) for long term care staff.
- Promote the utilization of MWA with long-term care employers through the Long-Term Care RSA newsletter and other venues.

### **Southeast Michigan WIRED**

Byron Zuidema, Regional Administrator  
 U.S. Department of Labor/ETA  
 230 South Dearborn Street, 6th floor  
 Chicago, IL. 60604  
 Phone: (312) 596-5400  
 Email: Jaffe.Mike@dol.gov  
 Web site: <http://www.doleta.gov/wired/>

Counties: Wayne, Oakland, Macomb, Lapeer, Lenawee, Livingston, Monroe, St. Clair, Washtenaw

States: Illinois, Indiana, Michigan, Minnesota, Ohio, Iowa, Kansas, Missouri, Nebraska, Wisconsin

The WIRED Initiative is designed to support the development of a regional, integrated approach to workforce and economic development and education. The ultimate goal of WIRED is to expand employment and advancement opportunities for American workers and catalyze the creation of high-skill and high-wage jobs.

The Initiative will provide regions with funding, ongoing technical assistance and support from a group of experts to implement a transformational approach to their workforce and economic development systems at the regional level. Individual grants will be awarded through a competitive grant solicitation.

### **Southeast Michigan Workforce Innovation and Regional Economic Development (WIRED)**

Detroit Regional Chamber  
 One Woodward Ave., Suite 1900  
 P.O. Box 33840  
 Detroit MI 48232-0840  
 Greg Handel, Senior Director  
 Phone: (313) 596-0331  
 Email: [gghandel@detroitchamber.com](mailto:gghandel@detroitchamber.com)  
 Web site: <http://wired.detroitchamber.com/>

Target Industries: Advanced Manufacturing, Life Sciences, Homeland

Security and Alternative Energies

As a 2nd Generation WIRED region, Southeastern Michigan will implement the following strategies:

1. Increase teacher training/student education in math and science programs proven to foster successful completion of related post-secondary programs, and create alignment between closely related learning programs.

2. Support K-20 education programming relating to entrepreneurship; infuse best-in-class, hands-on, peer-based learning programs that catalyze interest and real world understanding.
3. Create top-of-the-line training/consultation services for active entrepreneurs, including supportive peer networks.
4. Establish a gap fund for early-stage entrepreneurs.
5. Develop collaborative technology-related attraction and expansion programs that benefit multiple companies.

### **Where Hospitality Works Regional Skills Alliance**

Washtenaw County Michigan Works!

ETCS & Livingston County MW!

Jane Bertsch, RSA Project Manager

476 Notre Dame, Grosse Pointe, MI 48230

Phone: (313) 802-5887

Email: janebertsch@sbcglobal.net

“Where Hospitality Works fosters partnerships and collaboration between employers, educational providers and workforce development community to address the training, employment and other human resource interests of the Hospitality and Tourism industry in Southeast Michigan.”

1. Build credibility as the “Go To place” for Hospitality Solutions
2. Conduct focus groups to continue to identify industry needs.
3. Market Training Seminars developed in response to the Industry needs and at low cost to participants.
4. Identify, educate and involve Industry Stakeholders in the RSA effort.
5. Assist the National Retail Training Federation Project in any way possible.
6. Continue efforts to make the RSA self-sustaining.

## **Tax Credits and Incentives**

### **Work Opportunity Tax Credit (WOTC)**

PO Box 169

Grand Rapids, MI 49501-0169

Phone: (800) 482-2959

Fax: (517) 636-0427

Email: [WOTCUnit@michigan.gov](mailto:WOTCUnit@michigan.gov)

Web site: [http://www.michigan.gov/uia/0,1607,7-118-26898\\_27193\\_27195---,00.html](http://www.michigan.gov/uia/0,1607,7-118-26898_27193_27195---,00.html)

### **Work Opportunity Tax Credit (WOTC) – Southeast Michigan**

Cadillac Place

3058 West Grand Boulevard

Detroit, MI 48202-6058

Phone: (313) 456-2100

Sandy Demetriou

Phone: (313) 456-3363

The Work Opportunity Tax Credit (WOTC) is available to private-for-profit employers who hire from specific targeted groups of people that have in the past experienced difficulty in securing employment. Work Opportunity allows maximum credits for the first year of employment of \$4,800 for the disabled veteran target group, \$4,000 for a long-term TANF (temporary assistance for needy families) recipient, \$1,200 for summer youth and \$2,400 for all other target groups. Work Opportunity also allows an additional credit of \$5,000 for a long-term TANF recipient employed for a second year.

These federal income tax credits reduce an employer's cost of doing business and require little paperwork. Their success and growth for private sector employers depend on a strong public and private sector partnership. Helping those most in need find and retain jobs and gain on-the-job experience benefits all employers and increases America's economic growth and productivity.

### **National Association of State Energy Officials**

1414 Prince Street, Suite 200

Alexandria, Virginia 22314

Phone: (703) 299-8800

Fax: (703) 299-6208

Email: [energy@naseo.org](mailto:energy@naseo.org)

Web site: <http://www.naseo.org>

The National Association of State Energy Officials (NASEO) is the only national non-profit organization whose membership includes the governor-designated energy officials from each state and territory. NASEO was formed by the states and through an agreement with the National Governors Association in 1986. The organization was created to improve the effectiveness and quality of state energy programs and policies, provide policy input and analysis, share successes among the states, and to be a repository of information on issues of particular concern to the states and their citizens. NASEO is an instrumentality of the states and derives basic funding from the states and the federal government.

Incentives for renewable energy projects in Michigan.

## **Michigan Department of Labor & Economic Growth**

### **Energy Office**

P.O. Box 30221

611 W. Ottawa - 4th Floor

Lansing, MI 48909

Phone: (517) 241-6228

Fax: (517) 241.6229

Email: [erdinfo@michigan.gov](mailto:erdinfo@michigan.gov)

Web site: [www.michigan.gov/energyoffice](http://www.michigan.gov/energyoffice)

### **Michigan Public Service Commission**

P.O. Box 30221

Lansing, MI 48909

Phone: (517) 241.6180

Fax: (517) 241.6181

Web site: [www.michigan.gov/mpsc](http://www.michigan.gov/mpsc)

## **Transportation Authorities**

### **Ann Arbor Transportation Authority (AATA)**

Blake Transit Center (BTC)  
331 S. Fourth Avenue  
Ann Arbor, MI 48104  
Ride Information: (734) 996-0400  
Business Office: (734) 973-6500  
Hearing Impaired: (734) 973-6997  
Night Ride: (734) 528-5432  
Email: [aatainfo@theride.org](mailto:aatainfo@theride.org)  
Web site: <http://theride.org/>

The AATA, a not-for-profit unit of government, operates the local public transit system for the greater Ann Arbor-Ypsilanti area. AATA enables the area's residents to reach their destinations at reasonable cost, and offers the region efficient, environmentally sound transportation alternatives. In this section you will find an overview of AATA policy information, ranging from our long-term goals and objectives to information on our board of directors.

### **Detroit Area Regional Transportation Authority (DARTA)**

One Woodward Avenue, Suite 1900  
Detroit, Michigan 48232  
Phone: (313) 596-0440  
Fax: (313) 569-0439  
Email: [darta@darta.info](mailto:darta@darta.info)  
Web site: <http://www.darta.info/>

### **Disadvantaged Business Enterprise (DBE)**

MDOT Office of Business Development  
P.O. Box 30050 Crown Pointe Building  
425 West Ottawa – 3rd Floor  
Lansing, Michigan 48909  
Phone: (866) DBE-1264  
Fax: (517) 335-0945  
MDOT Office of Business Development  
25900 Greenfield, Suite 245  
Oak Park, Michigan 48237  
Fax: (248) 967-0598  
Phone: (866) 323-4009

The overall goal of the DBE program is to ensure that firms owned and controlled by minorities, women, and other socially and economically disadvantaged persons have the opportunity to grow and become self-sufficient.

### **Detroit Department of Transportation**

1301 E. Warren Ave.  
Detroit, Michigan 48207  
Phone: (313) 933-1300  
Hearing Impaired: (313) 834-3434  
Michigan Voice Relay (from 8 am - 4 pm): (800) 649-3777

Web site: <http://www.RideDetroitTransit.com>

The mission of the Detroit Department of Transportation is to provide public transit services that are reliable, clean, customer-focused, fiscally responsible, safe and secure for metropolitan Detroit area residents.

### **Michigan Association of Railroad Passengers (MARP)**

P.O. Box 52148  
Livonia, MI 48152-0148  
Phone: (313) 575-6608  
Email: [marprail@yahoo.com](mailto:marprail@yahoo.com)  
Web site: <http://marp.org/>

MARP is the Michigan Association of Railroad Passengers, Inc., a 501 (c)(3) non-profit corporation established in 1973 to improve passenger train service, travel conditions for passengers, and to work for the preservation of historic rail stations.

MARP works with groups such as Metro Detroit-based Transportation Riders United and the National Association of Railroad Passengers to accomplish common goals. Anyone interested in passenger rail issues should also investigate these two organizations.

### **Michigan Department of Transportation (MDOT)**

State Transportation Building  
425 W. Ottawa St.  
P.O. Box 30050  
Lansing, MI 48909  
Phone: (517) 373-2090  
Web site: <http://www.michigan.gov/mdot>

### **Michigan Public Transit Association**

2875 Northwind Drive, Suite 120  
East Lansing, Michigan 48823  
Phone: (517) 324-0858  
Fax: (517) 324-7034  
Email: [mpta@mptaonline.org](mailto:mpta@mptaonline.org)  
Web site: <http://www.mptaonline.org/>

MPTA is a non-profit statewide association incorporated in 1977 under Section 501(c)6 of the Internal Revenue Code. First organized in 1974, our membership ranges from the largest urban public transit system providers in Michigan to a majority of the smaller rural demand-response systems.

Geographically our membership is distributed throughout the state, from southeast Michigan to the western-most point of our Upper Peninsula.

### **Lake Erie Transit**

1105 W. Seventh St.  
Monroe, MI 48161  
Phone: (734) 242-6672  
Fax: (734) 242-1121  
Email: [info@lakeerietransit.com](mailto:info@lakeerietransit.com)  
Web site: <http://www.lakeerietransit.com/index.htm>

Lake Erie Transit offers a variety of fast and easily accessible transportation services for Monroe County residents. With 8 Fixed Routes, Frenchtown and Bedford Dial-A-Ride services, ADA and

Essential Transportation Services, Lake Erie Transit is driven to provide everyone in our community with the highest level of service.

## **Suburban Mobility Authority for Regional Transportation (SMART)**

### **SMART Administrative Offices**

Buhl Building  
535 Griswold Street Suite 600  
Detroit, MI 48226  
Phone: (313) 223-2100  
Email: [postmaster@smartbus.org](mailto:postmaster@smartbus.org)

### **SMART Human Resources Department**

Buhl Building  
535 Griswold Street Suite 600  
Detroit, MI 48226  
Employment Information  
Phone: (313) 223-2374  
Email: [hr@smartbus.org](mailto:hr@smartbus.org)  
Web site: <http://www.smartbus.org/>

### Types of Service

Fixed Route Service – Specific time points along an established route.

Connector – Curb-to-curb small bus service operated directly by SMART.

- Advanced reservation
- Job Express – Direct service from fixed route buses at an established location or stop that takes you to the door of your work site.
- Flexible Route Service – Used for passengers looking to get to an otherwise inaccessible location. Travel within a defined service area. Passengers can either board at designated time points or call SMART to get picked up at other locations within the service areas.
- Dial-A-Ride – Community Transit service that is immediate response transportation for a ride within communities offering this type service. No advanced reservations.

Community Transit – Service operated by local community partners to meet the specific needs of your neighborhood. SMART provides vehicles, funding and technical support to help local communities design and operate these services.

## **Southeast Michigan Council of Governments (SEMCOG)**

535 Griswold St., Suite 300  
Detroit, Michigan 48226  
Phone: (313) 961-4266  
Web site: <http://www.semco.org/transportation.aspx>

SEMCOG is responsible for coordinating the region's vision for a transportation system that is safe, accessible, and reliable, and contributes to a higher quality of life. This includes monitoring system performance, coordinating systems planning, and maintaining the long range plan and the short-range program.

RideShare is a free carpool and vanpool matching service that links commuters who are traveling into or within Southeast Michigan for work. Since 1980, RideShare has assisted more than 100,000 Detroit carpoolers and vanpoolers with their requests.

### **Transportation Riders United**

500 Griswold, Suite 1650  
Detroit, Michigan 48226  
Phone: (313) 963-8872  
Fax: (313) 963-8876  
Email: [trumember@detroittransit.org](mailto:trumember@detroittransit.org)  
Web site: <http://www.detroittransit.org>

The mission of Transportation Riders United (TRU) is to improve transportation access and mobility in Greater Detroit. TRU is incorporated in Michigan as a 501(c)(3) non-profit charitable organization.

Our purpose is to:

- Inform and educate the public and officials about the importance of public transportation options.
- Promote discourse on local, regional, and state developments relating to transportation.
- Improve public transportation
- Promote alternatives to highway expansion.

### **Services for the Disabled**

#### **All Aboard! Michigan Transportation Advocacy Training**

4970 Northwind Drive, Suite 102  
East Lansing, MI 48823  
Phone: (517) 203-1200  
Toll Free: (800) 828-2714  
Fax: (517) 203-1203  
Email: [ucp@ucpmichigan.org](mailto:ucp@ucpmichigan.org)  
Web site: <http://www.ucp.org/>

UCP Michigan knows that people with disabilities face many barriers to transportation. We work to address these barriers and to eliminate as many as possible so that people with all disabilities can participate in their communities.

Through a grant from the Michigan Developmental Disabilities Council, UCP Michigan is developing and compiling information to teach people about transportation issues and services. UCP Michigan is also working to help RICCs and other local groups learn how to advocate for better transportation.

#### **Association of Programs for Rural Independent Living (APRIL)**

2001 Pershing Circle, Suite 200  
North Little Rock, AR 72114  
Phone: (501) 753-3400  
Fax: (501) 753-3406  
Email: [april-elissa@sbcglobal.net](mailto:april-elissa@sbcglobal.net)  
Web site: <http://www.april-rural.org/transportation.html>

The purpose of APRIL is to provide leadership and resources on rural independent living. As a national membership organization, APRIL is dedicated to advancing the rights and responsibilities of people with disabilities in rural America by serving as a center of resources and by leading systems change.

## **Disability Network Michigan**

1476 Haslett Road  
Haslett, MI 48840  
Phone: (517) 339-0539  
Fax: (517) 339-0805  
Web site: <http://www.dnmichigan.org/>

Disability Network/Michigan is a collaborative organization representing Centers for Independent Living (CILs) throughout the state.

Disability Network/Michigan works to:

Assist CILs in building the capacity to serve their local communities.

- Provide information, technical assistance, staff trainings and program support to CILs.
- Advocate at the state and national level for disability issues.
- Promote the independent living philosophy both within the disability community and among the general public.
- Bring the CILs together to work collectively; resulting in a stronger network and stronger individual CILs.

## **Michigan Department of Community Health (MDCH)**

Capitol View Building  
201 Townsend Street  
Lansing, Michigan 48913  
Phone: (517) 373-3740  
Hearing impaired: 711 or (800) 649-3777  
Email: [ellsworthjef@michigan.gov](mailto:ellsworthjef@michigan.gov)  
Web site: <http://www.michigan.gov/mdch/>

For more transportation disability resources please visit:

[DisabilityResources.org](http://DisabilityResources.org)

Web site: <http://www.disabilityresources.org/TRANSPORTATION.html>

## Additional Web Resources

Access/Information

<http://www.access-information.com/venture-capital.html>

American Bankers Association

<http://www.aba.com>

American Purchasing Society

<http://www.american-purchasing.com>

American Society of Association Executives (ASAE)

<http://www.asae.com>

AS/400 User Group Listing

<http://www.tug.on.ca/AS400ebusiness.htm>

Association of Information Technology Professionals (AITP)

<https://www.aitp.org/index.jsp>

Association for Women in Computing (AWC)

<http://www.awc-hq.org/about.html>

Biz Info Library

<http://www.bizinfo library.org>

Blackenterprise.com

<http://www.blackenterprise.com/>

Business and Industry (B&I) Guaranteed Loan Program

<http://www.rurdev.usda.gov/mi/>

Business Capital Search Engine

<http://www.businessfinance.com/>

Business Entity Search

[http://www.cis.state.mi.us/bcs\\_corp/sr\\_corp.asp](http://www.cis.state.mi.us/bcs_corp/sr_corp.asp)

Business Know-How

<http://www.businessknowhow.com>

Business Nation Venture Capital

<http://www.businessnation.com/library/finance.html>

Business Town

<http://www.businesstown.com>

Business.gov

<http://www.business.gov>

Career One Stop

[http://maps.servicelocator.org/portal/sl\\_map.asp?state=26](http://maps.servicelocator.org/portal/sl_map.asp?state=26)

Cdnet.com

[http://www.cdnet.com/cd/index.cgi?dir=/Business/Small\\_Business](http://www.cdnet.com/cd/index.cgi?dir=/Business/Small_Business)

Center for Veterans Enterprise

<http://www.vetbiz.gov>

CID Equity Partners

<http://www.cidequity.com>

College & University Professional Association for Human Resources

<http://www.cupahr.org>

Compliance Assistance Centers

<http://www.assistancecenters.net>

Credit Reports

<http://www.creditreport.com>

Easi Demographics

<http://www.easidemographics.com/>

Entrepreneur.com

<http://www.entrepreneur.com/>

Environmental Protection Agency's (EPA) SmartWay Transport Partnership

<http://www.epa.gov/smartway/>

Equipment Leasing Association

<http://www.chooseleasing.org>

Federal Grants, Loans, and Other Assistance for Nonprofit Organizations

<http://www.usa.gov/Business/Nonprofit.shtml>

Federal Money Retriever

<http://www.idimagic.com>

Federal Procurement Opportunities

<http://www.fedbizopps.gov>

General Financing

<http://www.getsmart.com>

Government Resources

<http://www.milmi.org/?PAGEID=67&SUBID=158>

Grants.gov

<http://www.grants.gov>

HUD Small Business Resource Guide  
<http://www.hud.gov/offices/osdbu/resource/guide.cfm>

Home Builders Association of Livingston County (HBA)  
<http://www.hbalc.com>

Idea Cafe: The Small Business Channel  
<http://www.businessownersideacafe.com>

Inc. Online: The Web Site for growing companies  
<http://www.inc.com/home>

Institute for Supply Management  
<http://www.ISM.ws>

Insuring Your Business  
<http://www.iii.org/smallbusiness/intro>

Internal Revenue Service Small Business  
<http://www.irs.gov/businesses/small/>

Internet Public Library  
<http://www.ipl.org/div/aon/browse/bus00.00.00/>

Kauffman Foundation Resources  
<http://www.entreworld.org>

Michigan Association of Realtors  
<http://www.mirealtors.com>

Michigan Business Information Portal  
<http://michiganstartpages.com/michigan/default.htm>

Michigan Electronic Library  
<http://http://mel.org/>

Michigan Export Source  
<http://www.exportmichigan.com>

Michigan Regional, Small Business and Technology News  
<http://www.mlive.com/businessreview/>

Michigan Site Network  
<http://www.misitenet.org>

Michigan Women's Marketplace  
<http://www.miwomen.com/>

Microsoft Small Business Center  
<http://www.microsoft.com/smallbusiness/hub.aspx>

Midrange Users of Mid-Michigan  
<http://www.emumm.com/>

MSU Product Development Center  
<http://www.productcenter.msu.edu>

National Association of Purchasing & Payables (NAPP)  
<http://www.nappconference.com>

National Association of Realtors  
<http://www.realtor.org>

National Association of Sales Professionals (NASP)  
<http://www.nasp.com>

National Business Incubation Association  
<http://www.nbia.org>

National Retail Federation  
<http://www.nrf.com>

Nonprofit Good Practice Guide  
<http://www.npgoodpractice.org>

O\*NET  
Web site: <http://www.online.onetcenter.org>

Office of Size Standards  
<http://www.sba.gov/size>

Official Government Gateway  
<http://www.firstgov.gov>

Office of Small and Disadvantaged Business Utilization  
<http://osdbu.dot.gov/>

Online Women's Business Center  
<http://www.onlinewbc.gov>

Patriot Express Loan Initiative Program  
<http://www.sba.gov/patriotexpress/>

Pharmaceutical Research and Manufacturers of America (PhRMA)  
<http://http://www.phrma.org/>

Public Relations Society of America  
<http://www.prsa.org>

Rotary Club  
<http://www.rotary.org/>

Quicken Small Business Center  
[http://www.quicken.com/small\\_business/](http://www.quicken.com/small_business/)

SBA Office of Advocacy Ace-Net  
<http://www.sba.gov/GC/acenet.html>

SBA On-Line Forms Library  
<http://www.sba.gov/library/forms.html>

SBA PRO-Net  
<http://pro-net.sba.gov>

Small Biz Cafe  
<http://www.patentcafe.com/Directory/Directory.asp?cataid=6&catbid=53&catid=134>

Small Business Advancement National Center - University of Central Arkansas  
<http://www.sbaer.uca.edu>

Small Business Advisor  
<http://www.isquare.com>

Small Business Institute Directors Association  
<http://www.cba.uc.edu/cbainfo/sbida/welcome.htm>

Small Business Resource  
<http://www.sbaguides.com/>

Startup Nation  
<http://www.startupnation.com>

TACOM - Warren Procurement Network  
<http://contracting.tacom.army.mil/sbo/sbo.htm>

The Brandow Company - BizMiner  
<http://www.brandow.com>

The Capital Network - Investor Matching  
<http://www.thecapitalnetwork.com>

The Edward Lowe Foundation  
<http://www.lowe.org>

The Federal Marketplace  
<http://www.fedmarket.com>

The Institute of Business Appraisers  
<http://www.go-iba.org>

U.S. Department of Agriculture  
<http://www.usda.gov/>

U.S. Department of Transportation's Short Term Lending Program  
<http://osdbu.dot.gov/financial/>

UpJohn Institute  
<http://www.upjohninstitute.org/regional>

Wall Street Journal  
<http://online.wsj.com/small-business>

Yahoo Small Business  
<http://smallbusiness.yahoo.com/>

Young Bankers Association (YBA)  
[http://iweb2.na.abnamro.com/young\\_bankers\\_association/about\\_yba.htm](http://iweb2.na.abnamro.com/young_bankers_association/about_yba.htm)

## Acronyms

The following acronyms are not an all-inclusive list.

**AACC** - American Arab Chamber of Commerce  
**AATA** - Ann Arbor Transportation Authority  
**AAU** - Advisory Administration Unit  
**ACCESS** - Arab Community Center for Economic and Social Services  
**AET** - Alternative Energy Technology  
**AITP** - Association of Information Technology Professionals  
**APRIL** - Association of Programs for Rural Independent Living  
**ASAE** - American Society of Association Executives  
**ASE** - American Society of Employers  
**ASQ** - American Society for Quality  
**ASTD** - American Society for Human Resource Management  
**AWC** - Association for Women in Computing  
**BBB** - Better Business Bureau  
**BEC** - Business Engagement Center  
**BIAD** - Business and Industrial Assistance Division  
**BTC** - Blake Transit Center  
**BWT** - Bureau of Workforce Transformation  
**CBO** - Community Based Organizations  
**CCE** - Center for Continuing Education  
**CDBG** - Community Development Block Grant  
**CECR** - Career Education Consumer Report  
**CEDAM** - Community Economic Development Association of Michigan  
**CEED** - Center for Empowerment and Economic Development  
**CEU** - Continuing Education Unit  
**CFBCI** - Center for Faith-Based and Community Initiatives  
**CID** - Center for International Development  
**CIL** - Centers for Independent Living  
**CLEG** - Council for Labor & Economic Growth  
**DARTA** - Detroit Area Regional Transportation Authority  
**DBA** - Disadvantaged Business Enterprise  
**DCC** - Downriver Community Conference  
**DCTC** - Downriver Career Technical Consortium  
**DDOT** - Detroit Department of Transportation  
**DEC** - Detroit Economic Club  
**DEGC** - Detroit Economic Growth Corporation  
**DEI** - Detroit Entrepreneurship Institute  
**DEQ** - Department of Environmental Quality  
**DHS** - Department of Human Services  
**DLEG** - Department of Labor & Economic Growth  
**DN** - Disability Network  
**DOL** - Department of Labor  
**DOLITA** - Department of Labor Employment & Training Administration  
**DREP** - Detroit Regional Economic Partnership  
**DRMSA** - Detroit Regional Manufacturing Skills Alliance  
**DWDD** - Detroit Workforce Development Department  
**EAG** - Education Advisory Groups  
**EDA** - Economic Development Alliance  
**EDC** - Economic Development Council  
**EEOC** - Equal Employment Opportunity Commission  
**EI** - Emotionally Impaired

**EPA** - Environmental Protection Agency  
**EPD** - Executive & Professional Development  
**ETA** - Employment and Training Administration  
**ETDI** - Employment and Training Designs, Inc  
**EWD** - Economic and Workforce Development  
**FBCO** - Faith Based and Community Organizations  
**GBCI** - Green Building Certification Institute  
**GLEQ** - Great Lakes Entrepreneur's Quest  
**HBA** - Home Builders Association  
**HRDI** - Human Resources Development, Inc  
**IREC** - Interstate Renewable Energy Council  
**ISD** - Intermediate School District  
**JET** – Jobs, Education & Training  
**JVS** – Jewish Vocational Services  
**LAHRA** - Livingston Area Human Resources Association  
**LEED** - Leadership in Energy and Environmental Design  
**LESA** - Livingston Educational Service Agency  
**LET** - Lake Erie Transit  
**LGM** - Let's Get Moving Coalition  
**LMI** - Labor Market Information  
**LMRDA** - Labor-Management Reporting and Disclosure Act  
**M-HRDI** - Michigan Human Resources Development, Inc  
**M-TEC** - Michigan Technical Education Center  
**MAFE** - Michigan Association for Female Entrepreneurs  
**MARP** - The Michigan Association of Railroad Passengers  
**MBDA** - Minority Business Development Agency  
**MBEC** - Michigan Business Enterprise Center  
**MBI** - Michigan Biotechnology Institute  
**MBS** - Minority Business Services  
**MBT** - Michigan Business Tax  
**MCEDC** - Macomb County Economic Development Corporation  
**MCETD** - Monroe County Employment and Training Department  
**MCIDC** - Monroe County Industrial Development Corporation  
**MCISD** - Monroe County Intermediate School District  
**MCPED** - Macomb County Department of Planning & Economic Development  
**MDA** - Michigan Downtown Association  
**MDCH** - Michigan Department of Community Health  
**MDOE** - Michigan Department of Education  
**MDOT** - Michigan Department of Transportation  
**MHCC** - Michigan Hispanic Chamber of Commerce  
**MEC** - Management Education Center  
**MEDA** - Michigan Economic Developers Association  
**MEDC** – Michigan Economic Development Corporation  
**MEGA** - Michigan Economic Growth Authority  
**MI-SBTDC** - Michigan Small Business & Technology Development Center  
**MIOSHA** - Michigan Occupational Safety and Health Act  
**MISHRM** - Michigan Council of the Society for Human Resource Management  
**MMBDC** - Michigan Minority Business Development Council  
**MMTC** - Michigan Manufacturing Technology Center  
**MPTA** - Michigan Public Transit Association  
**MRS** – Michigan Rehabilitation Services  
**MSBTDC** - Michigan Small Business & Technology Development Center  
**MVCA** - Michigan Venture Capital Association  
**MW** - Michigan Works!  
**MWA** - Michigan Works! Agencies

**MWBC** - Michigan Women's Business Council  
**NAPP** - National Association of Purchasing & Payables  
**NASEO** - National Association of State Energy Officials  
**NASP** - National Association of Sales Professionals  
**NAWBO** – National Association of Women Business Owners  
**NAWBO-GDC** - National Association of Women Business Owners- Greater Detroit Chapter  
**NAWDP** – National Association of Workforce Development Professionals  
**NEF** - New Enterprise Forum  
**OCC** - Oakland Community College  
**OCEDC** - Oakland County Economic Diversity Council  
**OLMS** - Office of Labor Management Standards  
**OSHA** - Occupational Safety & Health Administration  
**PDC** - Professional Development Center  
**PEDS** - Planning & Economic Development Services  
**PhRMA** - Pharmaceutical Research and Manufacturers of America  
**PIERS** – Program on Innovative Employment Relations Systems  
**PMP** - Project Management Professional  
**POHI** - Physically or Otherwise Health Impaired  
**PSI** - Public Service Institute  
**PTAC** - Procurement Technical Assistance Centers  
**RESA** - Regional Educational Service Agency  
**RICC** - Regional Interagency Consumer Committee  
**RSA** - Regional Skills Alliance  
**RTCC** - Regional Transit Coordinating Council  
**SAE** - The Society of Automotive Engineers  
**SACC** - Swedish-American Chamber of Commerce  
**SBAM** - Small Business Association of Michigan  
**SBFM** - Small Business Foundation of Michigan  
**SBTDC** - Small Business & Technology Development Center  
**SCORE** - Service Corps of Retired Executives  
**SEMCA** - Southeast Michigan Community Alliance  
**SEMCC** - Southeast Michigan Census Council  
**SEMCOG** - Southeast Michigan Council of Governments  
**SEMTA** - Southeastern Michigan Transportation Authority  
**SHARE** - Sharing How Access to Resources Empowers  
**SHRM** - Society For Human Resource Management  
**SMART** - Suburban Mobility Authority for Regional Transportation  
**SME** - The Society of Manufacturing Engineers  
**SPARK** - Society of Professional Administrators and Record Keepers  
**SWCRC** - Southern Wayne County Regional Chamber  
**TACOM** - Tank and Automotive Command  
**TANF** - Temporary Assistance for Needy Families  
**TEA** - The Employers' Association  
**TEI** - The Employment Institute  
**TIC** - The Information Center  
**TRU** - Transportation Riders United  
**UIA** - Unemployment Insurance Agency  
**UPC** - United Cerebral Palsy  
**USDOL** - U.S. Department of Labor  
**USGBC** - U.S. Green Building Council  
**USWCC** - U.S. Women's Chamber of Commerce  
**WBENC** - Women's Business Enterprise National Council  
**WCCC** - Wayne County Community College  
**WCCCD** - Wayne County Community College District  
**WCEDC** - Washtenaw County Economic Development Corporation

**WDB** - Workforce Development Board  
**WDI** - Workforce Development Institute  
**WIA** - Workforce Investment Act  
**WIRED** - Workforce Innovation and Regional Economic Development  
**WISD** - Washtenaw Intermediate School District  
**WOTC** - Work Opportunity Tax Credit  
**YBA** - Young Bankers Association

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